



REVENUE ACCOUNTING
STUDENT ACCOUNTS
ANNUAL REPORT
FISCAL YEAR 2010-2011



**Revenue Accounting/Student Accounts Annual Report
July 1, 2010 – June 30, 2011**

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Introduction

The Uniform Revenue Accounting System (URAS), which was developed and is monitored by the SUNY University Controller's Office, provides the basis for revenue accounting on the Fredonia campus. Through URAS, all financial activity carried out by the Office of Student Accounts is recorded, monitored and reported to SUNY System Administration.

As in past years, the Revenue Accounting/Student Accounts Report presents pertinent data related to the billing, collection, and disbursement of revenue in the Student Accounts Office as reported through the Revenue Accounting Office during the fiscal year.

Electronic billing with the Touchnet Bill+Payment module is still very successful. All bills were sent electronically for the 2010-2011 year. Students and authorized users are sent an email stating the balance due and due date with a link to view their eBill. The final bills for the fall and spring semesters are prepared manually, and no bills are generated for J-Term or summer sessions; therefore, no statistical data is available.

SUNY Fredonia payment plans created through the Touchnet payment plan module are also very successful. In an attempt to increase our participation in the payment plans, we mailed postcards to all students reminding them of the payment options available online which lead to an increase in payment plan participation over the previous year. Students and parents have a choice of plans with two, three, or four payments directly with Fredonia rather than partnering with an outside company as in the past. Students and parents can also choose to have payments automatically deducted from a bank account or credit card.

It is evident that students and parents have become accustomed to electronic payment methods since payments through the web increased 17% to 61% of all payments. The changes allowed for the discontinuation of the bank lockbox and the payment plan with an outside company, Academic Management Services, which the University had maintained in the past. Both of these were discontinued for the 2010-2011 year.

The Touchnet Marketplace module that allows departments to set up stores in an e-commerce environment has also been very successful. Departments are able to create and operate online stores to process electronic credit card and check payments that automatically feed to a departmental IFR account through Banner or to a Faculty Student Association account. As of June 30, 2011, there were 38 uStores and 2 uPay sites setup that feed directly into Banner. This results in saving time and work for the cashiers in the Student Accounts Office and it assists in maintaining better internal control policies for cash handling.

As all institutions were required to transition to Direct Lending in the 2010-11 academic year, we had to find a way to reconcile the disbursement of the loan funds. We were able

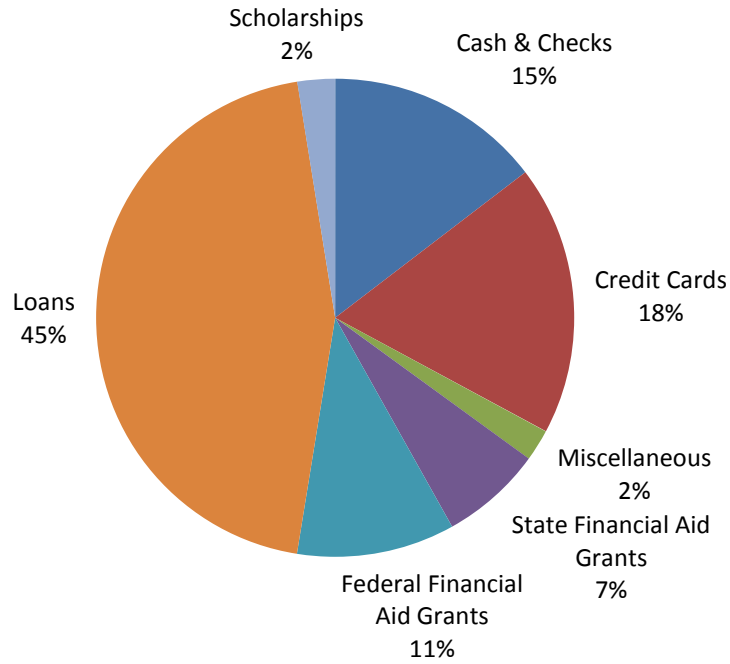
to create a process that works for us, and are able to account for all Direct Lending funds disbursed.

A brief summary of the data presented in the report follows:

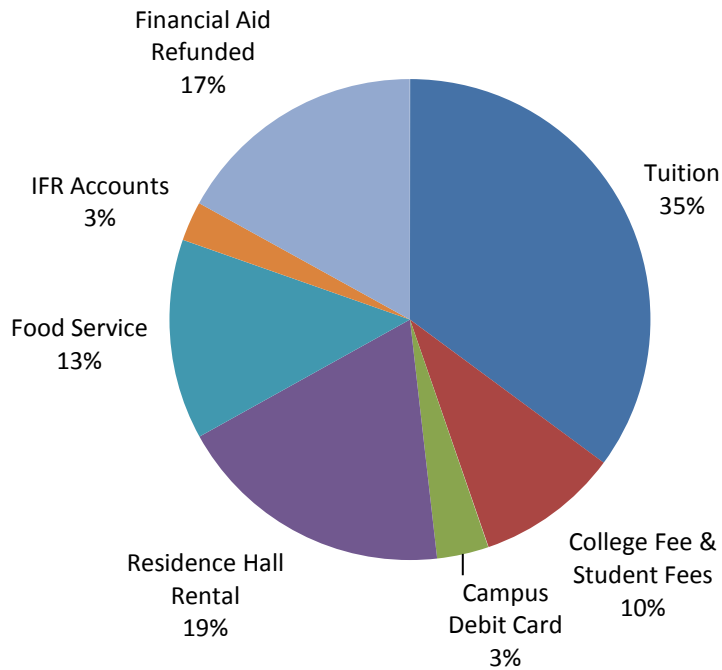
- Total billed revenue for student charges was \$69,206,914.00.
- Current year receivables for the 2010-2011 year reported to Albany at June 30, 2011 was \$260,657.21.
- Total collections from student charges and IFR accounts were \$86,079,448.00.
- Total disbursements from the 11,580 checks and 1,267 direct deposits processed were \$30,866,926.00.

The following page contains two graphs, which illustrate the sources and the application or uses of the funds that were received and processed through the Student Accounts Office and the URAS system this past year.

2010-2011 Sources of Funds



2010-2011 Distribution of Funds



Revenue

During the 2010-2011 fiscal year, charges billed to students generated revenue totaling \$69,206,914.00 in the Uniform Revenue Accounting System. This compares to billed revenue of \$68,289,226.00 for the 2009-2010 year, an increase of 1.3%.

Revenue of \$282,194.00 billed to students for the J-Term session is included in these figures.

The following data is a breakdown of the revenue accounted for during the 2009-2010 and the 2010-2011 year.

	<u>2010-2011</u>	<u>2009-2010</u>
Tuition	\$30,277,607.00	\$30,196,176.00
College Fee	137,392.00	137,533.00
Student Fees	7,401,536.00	6,990,775.00
Course Related Fees	585,075.00	613,732.00
Campus Debit Card	3,010,570.00	3,307,858.00
International Programs	76,128.00	80,825.00
Residence Hall Rental	16,111,929.00	15,662,802.00
Food Service	<u>11,606,677.00</u>	<u>11,299,524.00</u>
Total	<u>\$69,206,914.00</u>	<u>\$68,289,225.00</u>

Student Billing

The Student Accounts Office has successfully completed their second year of exclusively generating bills electronically. Our families have come to know when to expect the eBills and there is little resistance, which should continue to reduce as time goes on and all of our population has been on eBills since their freshman year. The students and their authorized users appreciate the convenience of having up-to-date billing information at their disposal, and we appreciate that we can track when an eBill was generated, who received it and; subsequently, when they logged in to look at the eBills (both students and authorized users).

Another popular feature with the TouchNet software is the integrated payment plans that we are able to offer to our student body. The plans fluctuate as their aid and charges do, and notices are sent electronically when payment amounts change as a result of these fluctuations.

The Office of Student Accounts produced 19,570 student bills for the Fall 2010 and Spring 2011 semesters, an increase of 5%. It is believed this increase in the number of eBills generated is a direct result of the reduction of TAP awards after the August 15th due date and increase in out-of-state tuition rates after the initial semester eBill had been

generated. This includes bills for six billing periods, including Registration, Post Registration and Audit Bills #1 through #4 each semester. The final bills for the fall and spring semesters are prepared manually and no statistical data is available.

Students registered via the web or in person for Summer Session 2010. Those students who registered via the web were to pay for the courses via the web also within 24 hours or their courses would be dropped. Although students were informed about the 24-hour period, they were given some flexibility in this since courses were not actually dropped after each 24-hour period. There were 791 students registered for Summer Sessions I and II in 2010 with a total of 3,686.5 credit hours. Although this was 42 more students than the prior year, it was an increase of only 50 credit hours.

Students registering for J-Term 2011 could also do so via the web or in person. Students registering on the web were expected to pay for the courses selected within 24 hours or the courses would be dropped. Most registrations were done via the web and there were no bills produced. There were 353 students registered for a total of 995 credit hours during J-Term 2011. This was an increase of 33 more students registered and a reduction of 28 hours in J-Term 2011 than in the previous year.

Student Receivables

At the end of the fiscal year, receivables from student billing for the 2010-2011 year were \$260,657.21. This is an 8% decrease over the previous year. Fall and summer session receivables had increased from the prior year; however, there was a decrease in spring semester receivables.

There were no outstanding receivables for the J-Term session on June 30, 2011 as all billed revenue was collected.

The chart on Page 5A shows the comparison detail of current year receivables between 2009-2010 and 2010-2011.

The chart on Page 6 shows the relationship between receivables and billed revenue at fiscal year-end for the past three years. Billed revenue has increased each year and receivables decreased slightly for 2010-2011. Receivables decreased as a percentage of billed revenue for the fourth year straight and looking back to previous years the percentage has gone from .52% in 2006-2007 to .38% in 2010-2011.

Student Receivable Comparison
June 30, 2011 compared to June 30, 2010

	Summer Session Receivables		Change in Receivables	
	<u>Summer 2009 June 30, 2010</u>	<u>Summer 2010 June 30, 2011</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$ -	\$ 196.35	\$ 196.35	100.00%
College Fee	-	2.55	2.55	100.00%
Student Service Fee	137.50	158.10	20.60	14.98%
Class/Lab Fees	-	-	-	0.00%
Rebiling and Misc. Fees	-	-	-	-100.00%
Total	\$ 137.50	\$ 357.00	\$219.50	159.64%
	Fall Semester Receivables		Change in Receivables	
	<u>Fall 2009 June 30, 2010</u>	<u>Fall 2010 June 30, 2011</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$42,697.20	\$50,463.93	\$7,766.73	18.19%
College Fee	244.20	248.80	4.60	1.88%
Student Service Fee	12,105.65	14,110.50	2,004.85	16.56%
Debit Campus Account	19,988.44	11,208.43	(8,780.01)	-43.93%
Class/Lab Fees	1,376.25	1,437.50	61.25	4.45%
International Program Costs	-	-	-	0.00%
Residence Hall Rental	34,687.23	34,308.21	(379.02)	-1.09%
Food Service	28,766.67	29,608.13	841.46	2.93%
Rebiling and Misc. Fees	5,050.00	3,600.00	(\$1,450.00)	-28.71%
Total	\$144,915.64	\$144,985.50	\$69.86	0.05%
	Spring Semester Receivables		Change in Receivables	
	<u>Spring 2010 June 30, 2010</u>	<u>Spring 2011 June 30, 2011</u>	<u>Dollar Increase/Decrease</u>	<u>Percentage Increase/Decrease</u>
Tuition	\$41,380.43	\$28,633.15	(\$12,747.28)	-30.81%
College Fee	217.75	226.60	8.85	4.06%
Student Service Fee	10,608.93	10,944.60	335.67	3.16%
Debit Campus Account	13,579.69	13,553.55	(26.14)	-0.19%
Class/Lab Fees	1,763.25	2,420.65	657.40	37.28%
International Program Costs	-	-	-	0.00%
Residence Hall Rental	21,171.67	20,917.88	(253.79)	-1.20%
Food Service	42,801.17	32,653.78	(10,147.39)	-23.71%
Rebiling and Misc. Fees	7,832.93	5,964.50	(1,868.43)	-23.85%
Total	\$139,355.82	\$115,314.71	(\$24,041.11)	-17.25%

Receivables Compared to Billed Revenue				
	2008-2009	2009-2010	2010-2011	Percentage Inc/Dec 09/10-10/11
Billed Revenue	\$62,911,643.00	\$68,289,226.00	\$69,206,914.00	1.3%
Receivables	286,726.00	284,409.00	260,657.21	-8.4%
Receivables as a Percentage of Revenue	0.46%	0.42%	0.38%	-0.04%

Cash Collections

Cash collections in the 2010-2011 fiscal year totaled \$86,079,448.00, an increase of 2.4% over the previous year. Cash collections of \$284,194.00 for the J-Term session are included in these figures for the 2010-2011 year.

Collections accounted for during the 2009-2010 and the 2010-2011 year are:

	<u>2010-2011</u>	<u>2009-2010</u>
Tuition	\$30,241,659.00	\$30,198,965.00
Fees-Course, College, Stud.	8,171,302.00	7,847,451.00
Campus Debit Card	3,001,487.00	3,292,339.00
International Programs	76,128.00	91,377.00
Residence Hall Rental	16,110,721.00	15,621,610.00
Food Service	11,588,303.00	11,267,280.00
IFR Accounts	2,272,766.00	1,717,584.00
Financial Aid Refunded	<u>14,617,082.00</u>	<u>14,028,724.00</u>
Total	<u>\$86,079,448.00</u>	<u>\$84,065,330.00</u>

J-Term Statistics

Revenue billed for J-Term in January 2010 and January 2011 is:

	<u>2011</u>	<u>2010</u>
Tuition	\$224,633.00	\$228,336.00
College Fee	850.00	880.00
Student Fees	52,600.00	49,564.00
Drop/Add; Late Registration	200.00	200.00
Residence Hall Rental	3,910.00	6,970.00
Food Service	<u>00.00</u>	<u>00.00</u>
Total	<u>\$282,194.00</u>	<u>\$285,950.00</u>

The collections generated for J-Term 2011 decreased \$3,756 or 1% compared to J-Term 2010. Compared to J-Term 2008, revenue billed and collections for J-Term have increased \$122,092.00.

As in the preceding years, all billed revenue was collected for J-Term, resulting in no accounts receivable at June 30 for J-Term.

Payment Sources for Collections

The portion of the \$86.0 million in collections that is payment for student charges comes from various sources including student and parent resources, financial aid grants and scholarships, as well as student and parent loans. Collections receipted into the IFR accounts through the Student Accounts Office are received in the form of cash, check and credit card as well as electronic credit card and check payments through the Touchnet Marketplace stores.

In the 2010-2011 year, payments from cash, checks, and credit cards totaled \$29,915,379.00 while payments derived from financial aid, scholarships and grants, waivers and loans were \$56,164,069.00. Together these totaled \$86,079,448.00.

Cash, check and credit card payments totaling \$11,497,470.00 were processed directly through the Student Accounts Office. There was a decrease of \$2.1 million or 15% in the payments collected directly in the Student Accounts Office. This illustrates the changes occurring as more people are using electronic billing and payments.

Payments received from electronic transactions excluding electronic tuition and room deposits totaled \$18,417,909.00 or 34% during the 2010-2011 year. For student charges, electronic credit card payments increased 27% to \$12,636,038.00 and electronic check payments increased 42% to \$5,380,809.72.00. A total of \$109,155.00 of tuition and room deposits was collected electronically. Credit cards accounted for \$101,450.00 of the electronic deposits and the remaining \$7,705.00 was electronic checks.

Looking at all the payments from cash, checks and credit cards as a whole including the electronic deposit collections and Marketplace credit card and checks, electronic payments increased 31% and accounted for 62% of all payments for the year. Payments received directly through the cashier's office decreased 6% to 38%.

Payments from college savings plans are still a popular means of paying for student charges. This year these payments were \$944,944.00, an increase of nearly 12% over the prior year. Payments generated from college savings plans are included in the amount above collected through the Student Accounts Office.

Financial aid payments received on behalf of our student body are used to pay the students' charges. Any excess aid is refunded to the students to help with other related college expenses. Financial aid can be divided into federal financial grant programs, state financial aid programs, loans and scholarships.

As a percentage of payments, cash and check payments are at 35% of all payments. Financial aid, grant, and loan payments is at 65%.

The chart on Page 9 gives the detail of all payments for the fiscal year from each source.

Sources of Payments
July 1, 2010 - June 30, 2011

Subsidized Loans	\$ 15,587,865.00	18.11%
Unsubsidized Loans	13,204,573.00	15.34%
Electronic Credit Card	12,636,038.08	14.68%
Pell	7,597,347.45	8.83%
Check	6,512,427.52	7.57%
TAP & TAP Scholarships	5,721,172.36	6.65%
Electronic Check	5,380,809.72	6.25%
Alternative Loans	4,845,502.90	5.63%
Parent Loans	4,335,897.00	5.04%
Visa	1,626,018.15	1.89%
MasterCard	1,184,142.30	1.38%
College Savings Programs	944,944.20	1.10%
TEACH Grants	885,297.00	1.03%
Fredonia Scholarships	741,944.00	0.86%
Perkins Loans	679,769.25	0.79%
Private Scholarships	662,260.00	0.77%
Waivers-Res.Hall, Food, & Std. Srv. Fee	605,774.37	0.70%
HERA Act Grants	587,953.25	0.68%
Foundation Scholarships	483,945.00	0.56%
Cash	371,988.66	0.43%
Wire transfers into Bank	293,190.60	0.34%
Government Scholarships	291,294.00	0.34%
Credit Card-Marketplace	278,177.81	0.32%
Graduate Assistant	211,145.00	0.25%
EOP	150,839.50	0.18%
Admission and Room Deposits-Cashiers	127,495.00	0.15%
SEOG	127,391.00	0.15%
Admission and Room Deposits-Electronic	109,155.00	0.13%
Collection Agency	82,767.19	0.10%
Attorney General	32,931.03	0.04%
SUSTA	31,252.00	0.04%
Check-Marketplace	13,728.10	0.02%
Employee Reimbursement	7,242.18	0.01%
Teacher Waiver Certificates	5,965.00	0.01%
Aid for Part-time Study(APTS)	5,414.00	0.01%
Adjustments to Payments	(284,208.62)	-0.33%
TOTAL	\$ 86,079,448.00	100.00%

Federal financial grant programs: the Federal Pell Grant (PELL), Supplemental Educational Opportunity Grant Program (SEOG), and the two Higher Education Reconciliation Act of 2005 (HERA) grants – the Academic Competitiveness Grant (ACG) and the Science and the Mathematics Access to Retain Talent Grant (SMART) contributed \$8,312,692.00 in awards for students in the 2010-2011 year. This is an increase of 13% from these sources over the previous year. Additionally, in the third year of the TEACH program grants, \$885,297.00 was awarded, a 41% increase over the first year.

State financial aid programs: Tuition Assistance Program (TAP), Aid for Part Time Study (APTS), State University Student Assistance (SUSTA), and Education Opportunity Program (EOP) together provided \$5,908,678.00 in grants for students during the 2010-2011 year. The Student Accounts Office disbursed \$5,721,172.00 in TAP funds during the year, a slight decrease of 4% over the prior year; most likely a result of the reduction of TAP awards for 2010-11.

The types of loans available to students are the Federal Perkins Loan, Subsidized Federal Stafford Loan, Unsubsidized Federal Stafford Loan, and Alternative Loans. In addition, parents may borrow funds through Federal Parent Loans for Undergraduate Students (PLUS). The Office of Student Accounts disbursed \$38,653,607.00 from the loan programs in the 2010-2011 year, an increase of 7% over the previous year.

The dollar amount of the Subsidized Loans disbursed was highest and had a 10% increase, while Unsubsidized Loans had a 4% decrease. The dollar amount of Alternative Loans increased 14% for the year, PLUS Loans increased 25%, and Perkins Loans increased 24%.

Scholarships

Scholarships and other grants are awarded from various sources. There are numerous scholarships, funded by a variety of departments and organizations, awarded through the SUNY Fredonia University Advancement Office. Government scholarships include military and veteran awards, Vocational Educational Services for Individuals with Disabilities (VESID), state and county scholarships. Many companies and local school district organizations provide private scholarships to individuals to help fund their education as well. There are also SUNY Fredonia awards scholarships funded from Residence Hall revenue and SUTRA revenue.

The following is a breakdown of the amounts disbursed for scholarships during the 2010-2011 year and the previous year with the net change between the two years:

	<u>2010-2011</u>	<u>2009-2010</u>	<u>Inc/Dec</u>
Foundation Scholarships	\$483,945.00	\$655,072.00	\$(171,127.00)
Government Scholarships	291,294.00	161,335.00	129,959.00
Private Scholarships	662,260.00	555,606.00	106,654.00
Campus Funded	<u>741,944.00</u>	<u>767,999.00</u>	<u>(26,055.00)</u>
Total	<u>\$2,179,443.00</u>	<u>\$2,140,012.00</u>	<u>\$39,431.00</u>

The amount awarded from Campus-Funded scholarships decreased by 3% in the 2010-2011 fiscal year and represented 34% of all scholarships awarded. There was an overall decrease of 2% in scholarships disbursed in 2010-11.

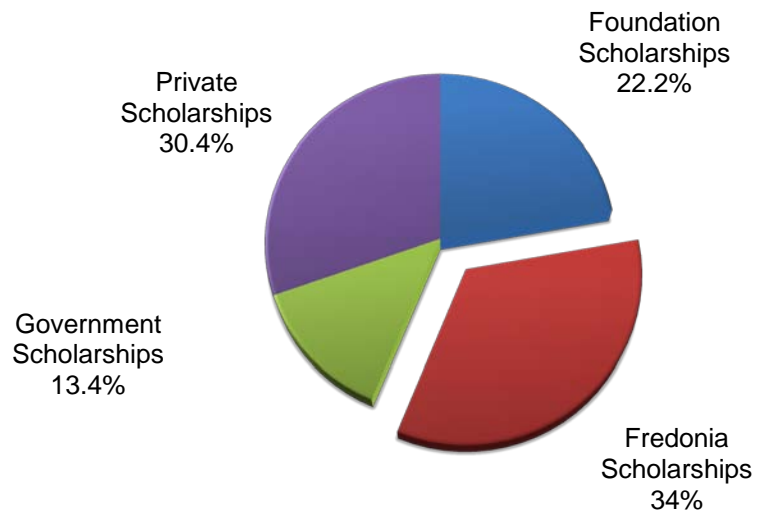
The following is a breakdown of the Campus-Funded Scholarships disbursed for the 2010-2011 year and the previous year:

	<u>2010-2011</u>	<u>2009-2010</u>
<u>Fredonia Residence Life Scholarships:</u>		
Fredonia Achievement Award	\$17,500.00	\$21,000.00
Fredonia Dean's Scholar Award	177,500.00	132,000.00
USA Scholars Award	750.00	2,500.00
Fredonia Keeper Award	5,000.00	N/A
Faculty/Staff Scholarship	13,750.00	N/A
Recruitment Scholarship	43,000.00	36,000.00
Fredonia Transfer Scholar Award	15,000.00	10,000.00
Fredonia Award for Excellence	74,000.00	71,250.00
Admissions Recruitment Schl.	N/A	3,000.00
Fredonia Honors Award	42,500.00	49,000.00
Under-Rep. Graduate Fellowship	12,564.00	28,749.00
NYS Empire Minority Scholarship	9,500.00	12,000.00
<u>Fredonia SUTRA Scholarships:</u>		
International (ISRA)	117,500.00	152,500.00
President's Out-of-State Award	200,000.00	250,000.00
EGE University Program Schl.	<u>13,380.00</u>	<u>N/A</u>
Total	<u>\$741,944.00</u>	<u>\$767,999.00</u>

The graph on Page 12 shows the breakdown of the scholarships awarded for the year.

The graphs on Pages 13 to 16 illustrate comparisons related to the types of payment sources and the revenue derived from these sources.

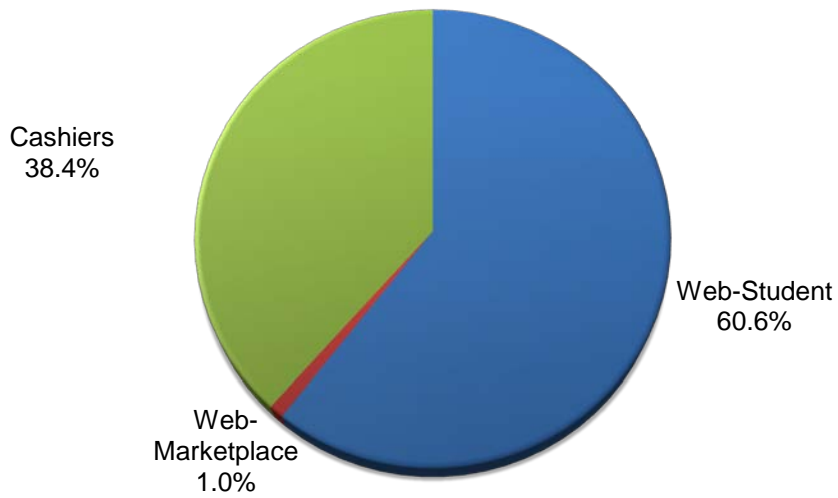
Scholarships Awarded 2010-2011



Payment Sources 2010-2011



Cash, Check, Credit Card Receipts 2010-2011



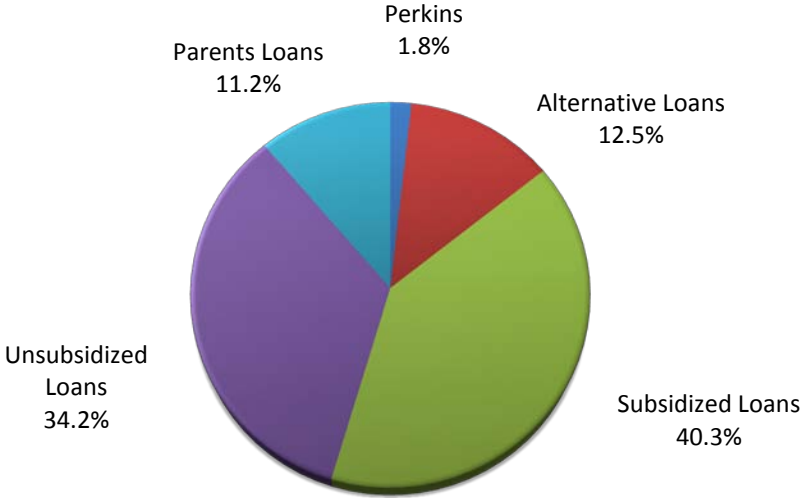
Financial Aid and Loans 2010-2011

Other Financial
Aid,
Scholarships
31.2%



Student &
Parent Loans
68.8%

Loan Types 2010-2011



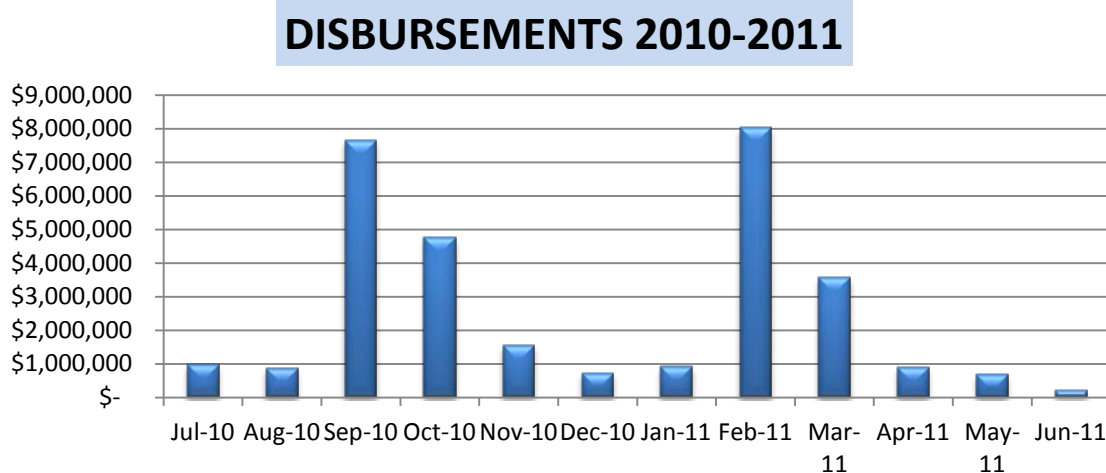
Disbursements

The Student Accounts Office produced 11,580 checks and 1,267 ACH direct deposit refunds during 2010-2011 year for total disbursements of \$30,866,926.00. This is an increase of \$138,105.00 over the previous year.

There were 11,580 checks produced totaling \$29,296,464.00 for 2010-2011, a slight decrease of 102 checks with a dollar decrease of \$170,719.00. ACH direct deposit refunds totaled \$1,570,462.00 from 1,267 refunds, an 11% increase of ACH refunds with a dollar increase of \$308,824. Subtracting the amount of ACH deposits to the FSA bank account to repay advances students receive from FSA on their financial aid, actual ACH refunds to students' bank accounts were \$1,395,739.00, an increase of almost \$324,000.00 or 30%.

In 2010-2011 student refunds totaling \$14,617,082.00 were issued by check or ACH. An additional \$72,621.00 was returned to various banks when students were not eligible for their student loan or no longer required the total loan for which they had applied. The remaining revenue transfer checks were issued to Faculty Student Association and other campus entities.

The following graph shows disbursement activity for each month of the fiscal year. Disbursements were highest in those months when financial aid refunds were issued to students.



APPENDIX A

HISTORY OF BILLED REVENUE JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
TUITION	\$18,222,651.27	\$18,482,379.22	\$23,733,795.00	\$24,333,340.00	\$24,711,956.00	\$24,464,886.00	\$24,288,568.00	\$27,295,091.00	\$30,196,176.00	\$30,277,607.00
COLLEGE FEE	124,953.87	126,456.05	126,455.05	127,927.00	129,555.00	128,541.00	128,906.00	134,063.00	137,533.00	137,392.00
STUDENT FEES	4,292,841.63	4,782,770.16	5,024,458.09	5,231,106.00	5,531,682.00	5,718,934.00	5,889,337.00	6,539,794.00	6,990,775.00	7,401,536.00
COURSE RELATED FEES	N/A	218,370.27	240,438.97	329,684.00	439,188.00	484,589.00	525,419.00	550,378.00	613,732.00	585,075.00
BOOKSTORE/CAMPUS DEBIT CARD	2,437,458.59	2,826,868.62	2,922,593.96	2,966,603.00	2,978,562.00	3,311,076.00	3,240,523.00	3,460,140.00	3,307,858.00	3,010,570.00
INTERNATIONAL PROGRAM CHARGES	N/A	N/A	N/A	N/A	N/A	N/A	N/A	71,027.00	80,825.00	76,128.00
RESIDENCE HALL RENTAL	8,108,903.89	8,555,939.51	9,043,055.22	10,066,284.00	11,193,516.00	12,898,107.00	13,312,879.00	14,447,426.00	15,662,802.00	16,111,929.00
FOOD SERVICE	6,041,342.75	6,515,843.17	6,952,314.71	7,615,817.00	8,219,956.00	8,809,160.00	9,449,422.00	10,413,724.00	11,299,524.00	11,606,677.00
TOTAL	\$39,228,152.00	\$41,508,627.00	\$48,043,111.00	\$50,670,761.00	\$53,204,415.00	\$55,815,293.00	\$56,835,054.00	\$62,911,643.00	\$68,289,225.00	\$69,206,914.00
INCREASE/DECREASE	\$0.00	\$2,280,475.00	\$6,534,484.00	\$2,627,650.00	\$2,533,654.00	\$2,610,878.00	\$1,019,761.00	\$6,076,589.00	\$5,377,582.00	\$917,689.00
PERCENT INCREASE/ DECREASE	0%	6%	16%	5%	5%	5%	2%	11%	9%	1%

HISTORY OF RECEIVABLES AT JUNE 30 JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
TUITION	\$102,644.55	\$118,773.67	\$102,419.64	\$84,977.83	\$76,232.99	\$68,971.89	\$75,187.09	\$117,671.74	\$84,077.63	\$79,293.43
COLLEGE FEE	872.20	943.95	764.68	637.55	588.95	555.40	433.95	620.59	461.95	\$477.95
STUDENT SERVICE FEE	33,098.69	38,560.74	31,659.75	26,309.53	22,803.40	24,752.39	21,966.55	31,524.56	22,852.08	\$25,213.20
COURSE RELATED FEES	1,162.35	1,349.75	3,159.82	3,362.70	4,241.37	5,657.25	4,658.84	4,497.81	3,139.50	\$24,761.98
BOOKSTORE/CAMPUS DEBIT CARD	22,166.02	22,502.63	27,743.87	25,638.76	23,998.52	30,088.07	35,123.80	26,116.53	33,568.13	\$3,858.15
RESIDENCE HALL RENTAL	36,462.93	36,605.77	41,282.25	50,435.11	32,398.57	70,480.54	57,697.45	39,423.68	55,858.90	55,226.09
FOOD SERVICE	40,537.95	40,779.97	59,522.75	49,319.75	49,613.50	73,088.18	67,312.73	56,232.11	71,567.84	62,261.91
MISCELLANEOUS FEES	11,793.56	9,637.12	13,312.11	10,405.78	10,584.55	11,632.58	11,686.97	10,639.50	12,882.93	9,564.50
TOTAL	\$248,738.25	\$269,153.60	\$279,864.87	\$251,087.01	\$220,461.85	\$285,226.30	\$274,067.38	\$286,726.52	\$284,408.96	\$260,657.21
INCREASE/DECREASE	\$0.00	\$20,415.35	\$10,711.27	(\$28,777.86)	(\$30,625.16)	\$64,764.45	(\$11,158.92)	\$12,659.14	(\$2,317.56)	(\$23,751.75)
PERCENT INCREASE/ DECREASE	0%	8%	4%	-10%	-12%	29%	-4%	5%	-1%	-8%

APPENDIX B

HISTORY OF CASH COLLECTIONS JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
TUITION	\$18,229,816.25	\$18,416,306.16	\$23,719,421.59	\$24,319,404.00	\$24,697,248.00	\$24,627,261.00	\$24,278,848.00	\$27,221,441.00	\$30,198,965.00	\$30,241,659.00
COLLEGE FEE & STUDENT FEES	4,572,783.95	5,150,924.02	5,500,786.73	5,821,048.00	6,288,017.00	6,495,438.00	6,754,994.00	7,273,072.00	7,847,451.00	8,171,302.00
BOOKSTORE/CAMPUS DEBIT CARD	2,440,910.54	2,818,766.31	2,911,182.14	2,960,175.00	2,970,809.00	3,302,319.00	3,228,784.00	3,457,922.00	3,292,339.00	3,001,487.00
INTERNATIONAL PROGRAM CHARGES								71,027.00	91,377.00	76,128.00
RESIDENCE HALL RENTAL	8,107,957.05	8,547,490.06	9,188,958.39	10,081,491.00	11,200,110.00	12,856,192.00	13,306,872.00	14,448,198.00	15,621,610.00	16,110,721.00
FOOD SERVICE	6,059,822.48	6,504,302.11	6,927,871.21	7,606,229.00	8,201,492.00	8,781,226.00	9,438,372.00	10,407,336.00	11,267,280.00	11,588,303.00
IFR ACCOUNTS	2,046,437.39	1,775,442.11	1,972,010.66	1,750,877.00	1,551,643.00	2,174,756.00	2,528,785.00	1,904,207.00	1,717,584.00	2,272,766.00
FINANCIAL AID REFUNDED	8,598,342.08	9,897,336.23	8,914,386.60	9,857,484.00	11,483,730.00	11,589,464.00	11,216,413.00	12,150,756.00	14,028,724.00	14,617,082.00
MISCELLANEOUS	103,631.26	53,080.00	2,963.68	-	-	-	-	-	-	-
TOTAL	\$50,159,701.00	\$ 53,163,647.00	\$ 59,137,581.00	\$ 62,396,708.00	\$66,393,049.00	\$69,826,656.00	\$ 70,753,068.00	\$76,933,959.00	\$ 84,065,330.00	\$ 86,079,448.00
INCREASE/DECREASE	\$0.00	\$3,003,946.00	\$5,973,934.00	\$3,259,127.00	\$3,996,341.00	\$3,433,607.00	\$926,412.00	\$6,180,891.00	\$7,131,371.00	\$2,014,118.00
PERCENT INCREASE/ DECREASE	0.0%	6.0%	11.2%	5.5%	6.4%	5.2%	1.3%	8.7%	9.3%	2.4%

HISTORY OF SOURCES OF REVENUE JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
CASH & CHECKS	26%	26%	24%	22%	23%	23%	20%	19%	17%	15%
CREDIT CARDS	15%	14%	14%	14%	14%	15%	15%	15%	17%	18%
FEDERAL AID GRANTS	7%	7%	7%	6%	5%	6%	7%	8%	10%	11%
STATE AID GRANTS	8%	8%	9%	9%	9%	8%	7%	8%	7%	7%
LOANS	40%	40%	41%	44%	44%	43%	44%	45%	43%	45%
SCHOLARSHIPS	2%	2%	2%	2%	2%	2%	3%	2%	3%	2%
MISCELLANEOUS	2%	3%	3%	3%	3%	3%	4%	3%	3%	2%

HISTORY OF USES OF REVENUE JUNE 2002 - JUNE 2010										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
TUITION	37%	35%	40%	39%	38%	35%	34%	35%	36%	35%
COLLEGE FEE & STUDENT FEES	9%	10%	9%	9%	9%	9%	9%	10%	9%	10%
CAMPUS DEBIT ACCOUNT	5%	5%	5%	5%	4%	5%	5%	4%	4%	3%
RESIDENCE HALL RENTAL	16%	16%	16%	16%	18%	18%	19%	19%	19%	19%
FOOD SERVICE	12%	12%	12%	12%	12%	13%	13%	14%	13%	13%
IFR ACCOUNTS	4%	3%	3%	3%	2%	3%	4%	2%	2%	3%
FINANCIAL AID REFUNDED	17%	19%	15%	16%	17%	17%	16%	16%	17%	17%

APPENDIX C

HISTORY OF DISBURSEMENTS JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
NUMBER OF CHECKS	11,075	10,938	10,719	11,265	11,089	10,822	10,611	10,543	11,682	11,580
DOLLAR AMOUNT	\$19,625,631	\$20,856,226	\$21,186,719	\$23,764,105	\$24,566,422	\$25,432,075	\$25,398,686	\$26,794,616	\$29,467,183	\$29,296,464
INC/DEC NUMBER OF CHECKS	0	(137)	(219)	546	(176)	(267)	(211)	(68)	1,139	(102)
DOLLAR INCREASE/DECREASE	\$0	\$1,230,595	\$330,493	\$2,577,386	\$802,317	\$865,653	(\$33,389)	\$1,395,930	\$2,672,567	(\$170,719)
DOLLAR INC/DEC AS PERCENTAGE	0%	6%	2%	12%	3%	4%	0%	5%	10%	-1%

HISTORY OF PAYMENTS CASH, CHECK, CREDIT CARD VERSUS FINANCIAL AID, GRANTS, LOANS JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
CASH, CHECK, CREDIT CARD	43%	43%	40%	39%	39%	41%	39%	37%	37%	35%
FIN. AID, GRANTS, LOANS	57%	57%	60%	61%	61%	59%	61%	63%	63%	65%

HISTORY OF PAYMENTS FINANCIAL AID AND LOANS PERCENTAGES JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
STUDENT & PARENT LOANS	67%	67%	66%	68%	69%	73%	73%	71%	68.5%	68.8%
FIN. AID. & SCHOLARSHIPS	33%	33%	34%	32%	31%	27%	27%	29%	31.5%	31.2%

HISTORY OF PAYMENTS TYPES OF LOAN PERCENTAGES JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
SUBSIDIZED LOANS	48%	47%	46%	43%	40%	38%	40%	37%	39%	40%
UNSUBSIDIZED LOANS	33%	31%	28%	28%	28%	25%	26%	37%	38%	34%
ALTERNATIVE LOANS	12%	15%	16%	19%	21%	22%	22%	16%	12%	13%
PARENT'S LOANS	7%	7%	10%	10%	11%	11%	10%	8%	10%	11%
PERKINS LOANS *	N/A	N/A	N/A	N/A	N/A	4%	2%	2%	1%	2%

* PERKINS LOANS were not accounted for separately in the graph or this chart in earlier years.

APPENDIX D

HISTORY OF SCHOLARSHIPS BY MAJOR TYPE JUNE 2002 - JUNE 2011										
YEAR	2001-2002*	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2011-2012
GOVERNMENT SCHOLARSHIPS	N/A	\$163,580.00	\$167,043.00	\$152,544.00	\$151,086.00	\$166,952.00	\$222,729.00	\$111,531.00	\$161,335.00	\$291,294.00
PRIVATE SCHOLARSHIPS	N/A	432,203.00	452,076.00	479,144.00	612,250.00	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00
FOUNDATION SCHOLARSHIPS	N/A	416,075.00	458,807.00	417,000.00	401,809.00	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00
CAMPUS FUNDED SCHOLARSHIPS	N/A	170,000.00	239,250.00	295,750.00	400,468.00	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00
TOTAL	\$ -	\$1,181,858.00	\$1,317,176.00	\$1,344,438.00	\$1,565,613.00	\$1,684,210.00	\$1,826,304.00	\$1,846,806.00	\$2,140,012.00	\$2,179,443.00
INCREASE/DECREASE	\$0.00	\$1,181,858.00	\$135,318.00	\$27,262.00	\$221,175.00	\$118,597.00	\$142,094.00	\$20,502.00	\$293,206.00	\$39,431.00
PERCENTAGE INCREASE/DECREASE	0%	0%	11%	2%	16%	8%	8%	1%	16%	2%

* 2001-2002 Report did not have scholarships divided into these categories

HISTORY OF SCHOLARSHIPS - MAJOR TYPE PERCENTAGES JUNE 2002 - JUNE 2011										
YEAR	2001-2002*	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
GOVERNMENT SCHOLARSHIPS	N/A	14%	13%	11%	10%	10%	12%	6%	7%	13.4%
PRIVATE SCHOLARSHIPS	N/A	37%	34%	36%	38%	39%	38%	37%	26%	30.4%
FOUNDATION SCHOLARSHIPS	N/A	35%	35%	31%	26%	26%	25%	28.4%	31.0%	22.2%
CAMPUS FUNDED SCHOLARSHIPS	N/A	14%	18%	22%	26%	25%	25%	28.6%	36.0%	34.0%

* 2001-2002 Report did not have scholarships divided into these categories

HISTORY OF CAMPUS FUNDED SCHOLARSHIPS JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
FREDONIA ACHIEVEMENT	\$53,500.00	\$47,500.00	\$51,000.00	\$56,000.00	\$55,500.00	\$61,000.00	\$84,500.00	\$49,000.00	\$21,000.00	\$17,500.00
FREDONIA DEAN'S SCHOLAR AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	72,000.00	132,000.00	177,500.00
USA SCHOLARS AWARD	N/A	6,000.00	4,500.00	2,000.00	3,000.00	2,500.00	7,000.00	7,500.00	2,500.00	750.00
FREDONIA KEEPER AWARD	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	5,000.00
FACULTY/STAFF SCHOLARSHIP	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	13,750.00
RECRUITMENT SCHOLARSHIP	N/A	N/A	N/A	N/A	29,500.00	45,500.00	46,500.00	39,000.00	36,000.00	43,000.00
PRESIDENT'S INT'L. STUDENT AWARD	N/A	N/A	N/A	N/A	15,000.00	N/A	N/A	N/A	N/A	N/A
FREDONIA TRANSFER SCHOLAR AWARD	N/A	N/A	N/A	N/A	N/A	N/A	5,000.00	9,250.00	10,000.00	15,000.00
SCHOLAR INCENTIVE AWARD	28,000.00	12,500.00	12,500.00	5,000.00	N/A	N/A	N/A	N/A	N/A	N/A
AWARD FOR EXCELLENCE	33,750.00	55,000.00	72,500.00	81,250.00	70,000.00	57,500.00	66,250.00	73,250.00	71,250.00	74,000.00
ADMISSIONS RECRUITMENT SCHOLARSHIP	N/A	N/A	N/A	N/A	N/A	N/A	12,000.00	3,000.00	3,000.00	N/A
FREDONIA HONORS AWARD	N/A	N/A	28,000.00	35,500.00	30,000.00	28,500.00	33,500.00	35,500.00	49,000.00	42,500.00
STATE MINORITY GRADUATE FELLOWSHIP	N/A	N/A	N/A	N/A	22,218.00	30,900.00	27,500.00	20,000.00	28,749.00	12,564.00
NYS EMPIRE DIVERSITY SCHOLARSHIP	N/A	N/A	N/A	N/A	10,000.00	7,000.00	9,500.00	10,500.00	12,000.00	9,500.00
TALENT INCENTIVE AWARD	N/A	21,000.00	35,700.00	53,500.00	77,500.00	55,000.00	15,000.00	5,000.00	N/A	N/A
ACADEMIC INCENTIVE AWARD	N/A	28,000.00	35,000.00	61,500.00	67,750.00	33,000.00	20,000.00	5,000.00	N/A	N/A
ALUMNI AWARD	N/A	N/A	N/A	N/A	5,000.00	7,500.00	N/A	N/A	N/A	N/A
INTERNATIONAL (ISRA)	N/A	N/A	N/A	1,000.00	1,000.00	39,000.00	49,500.00	46,500.00	152,500.00	117,500.00
PRESIDENT'S PA SCHOLAR AWARD	N/A	N/A	N/A	N/A	10,000.00	8,000.00	6,000.00	6,000.00	N/A	N/A
PRESIDENT'S OUT-OF-STATE AWARD	N/A	N/A	N/A	N/A	N/A	48,000.00	72,574.00	132,000.00	250,000.00	200,000.00
PRESIDENT'S OHIO SCHOLAR AWARD	N/A	N/A	N/A	N/A	4,000.00	2,000.00	2,000.00	N/A	N/A	N/A
EGE UNIVERSITY PROGRAM SCHOLARSHIP	N/A	N/A	N/A	N/A	N/A	N/A	N/A	12,520.00	N/A	\$13,380.00
TOTAL	\$115,250.00	\$170,000.00	\$239,200.00	\$295,750.00	\$400,468.00	\$425,400.00	\$456,824.00	\$526,020.00	\$767,999.00	\$741,944.00
INCREASE/DECREASE	\$0.00	\$54,750.00	\$69,200.00	\$56,550.00	\$104,718.00	\$24,932.00	\$31,424.00	\$69,196.00	\$241,979.00	(\$26,055.00)
PERCENT INCREASE/DECREASE	0%	48%	41%	24%	35%	6%	7%	15%	46%	-3%

APPENDIX E

**HISTORY OF SOURCES OF PAYMENTS
JUNE 2002 - JUNE 2011**

Source	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
Discover	526,768.17	568,766.99	6,846.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Subsidized Loans	9,202,625.84	9,335,144.21	10,826,232.79	11,076,607.22	10,871,417.61	11,427,473.95	12,423,990.00	12,896,674.00	14,201,116.00	15,587,865.00
Unsubsidized Loans	6,361,432.94	6,396,908.46	6,512,558.80	7,151,434.74	7,833,011.59	7,702,144.91	8,013,853.00	12,957,870.00	13,770,523.00	13,204,573.00
Web Credit Card	N/A	N/A	750,194.47	1,380,268.64	2,280,768.36	3,162,320.57	3,783,646.00	4,718,823.00	9,930,097.00	12,636,038.08
Pell	3,316,471.00	3,622,035.00	3,741,013.50	3,551,850.00	3,410,572.00 #	3,402,490.00	4,014,761.00	4,799,966.00	6,681,016.00	7,597,347.45
Check	4,847,306.73	5,689,989.53	5,025,362.99	5,061,530.12	5,769,940.63	6,318,225.64	4,732,939.00	4,150,876.00	6,602,547.00	6,512,427.52
TAP	3,631,193.11	3,840,963.74	5,114,564.07	5,328,720.00	5,763,163.70	5,075,905.62	5,016,553.00	5,636,554.00	5,963,803.00	5,721,172.36
Web Check	N/A	N/A	N/A	2,703.50	369,629.05	557,671.49	640,564.00	840,511.00	3,791,852.00	5,380,809.72
Alternative Loans	2,391,139.97	3,151,924.98	3,775,595.70	4,831,263.59	5,917,747.02	6,702,350.51	6,954,079.00	5,573,648.00	4,265,544.00	4,845,502.90
Parent's Loans	1,352,427.16	1,524,407.62	2,378,698.07	2,679,309.07	3,107,420.37	3,374,548.25	3,036,755.00	2,698,121.00	3,466,981.00	4,335,897.00
Visa	1,759,492.88	1,843,547.23	2,181,382.56	2,336,957.53	2,205,396.65	2,577,192.14	2,617,554.00	2,819,104.00	2,265,951.00	1,626,018.15
Mastercard	1,802,757.59	1,635,907.50	2,106,083.87	2,171,000.28	2,038,536.49	2,157,685.17	2,073,545.00	2,100,948.00	1,378,420.00	1,184,142.30
College Savings Programs	7,505.04	48,775.76	115,339.13	174,370.64	174,159.52	1,402,280.78	1,688,604.00	1,703,195.00	844,990.00	944,944.20
TEACH Grants*	N/A	N/A	N/A	N/A	N/A	N/A	N/A	619,500.00	815,498.00	885,297.00
Fredonia Scholarships	115,250.00	170,000.00	239,250.00	295,750.00	400,468.00	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00
Perkins	842,338.08	940,237.00	1,017,572.00	1,391,255.00	1,303,498.00	1,203,574.75	750,726.00	497,612.00	546,949.00	679,769.25
Private Scholarships	593,816.94	432,203.00	452,076.55	479,144.00	612,250.35	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00
Waivers-Res.Hall,Food,Std.Srv.Fee***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	(547,801.00)	584,801.00	605,774.37
HERA Act Grants *	N/A	N/A	N/A	N/A	N/A	344,109.00	377,397.00	446,203.00	523,465.00	587,953.25
Foundation Scholarships	345,275.00	416,075.60	458,806.99	417,000.00	401,808.75	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00
Cash	286,051.62	274,602.03	330,157.35	291,232.90	272,558.83	270,370.35	359,928.00	364,515.00	363,479.00	371,988.66
Wire transfers into Bank	N/A	N/A	63,591.20	115,280.79	70,117.82	94,821.92	85,469.00	363,779.00	260,190.00	293,190.60
Government Scholarships	61,583.45	163,580.00	167,042.95	152,544.00	151,086.14	166,952.00	222,729.00	111,531.00	161,335.00	291,294.00
Credit Card-Marketplace	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	209,062.00	278,177.81
Graduate Assistant	144,475.30	109,802.00	278,085.50	182,007.00	191,376.50	180,861.80	184,092.00	199,185.00	220,756.00	211,145.00
EOP	98,610.00	131,184.00	130,246.92	121,312.65	126,969.35	162,974.50	177,822.00	184,499.00	158,629.00	150,839.50
Adm. and Room Deposits-Cashiers**	N/A	N/A	N/A	N/A	N/A	221,305.00	234,721.00	176,755.00	159,090.00	127,495.00
SEOG	278,776.00	195,934.00	180,078.00	165,878.00	182,984.00	145,134.00	162,451.00	127,162.00	148,723.00	127,391.00
Adm. and Room Deposits-Web**	N/A	N/A	N/A	N/A	N/A	N/A	N/A	57,950.00	64,473.00	109,155.00
Collection Agency	9,326.29	13,229.76	29,104.18	70,456.33	87,449.64	92,539.38	90,863.00	109,388.00	144,594.00	82,767.19
Attorney General	69,925.35	56,755.99	63,393.34	42,681.84	18,102.39	36,592.99	55,395.00	39,355.00	43,705.00	32,931.03
SUSTA	19,150.00	29,168.00	29,270.00	30,907.00	30,925.00	30,900.00	30,181.00	29,948.00	29,612.00	31,252.00
Check-Marketplace	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	10,780.00	13,728.10
Employee Reimbursement	3,267.00	6,801.64	3,200.00	4,208.25	7,629.46	2,249.19	3,144.00	1,272.00	6,374.00	7,242.18
Teacher Waiver Certificates	13,389.00	18,102.00	12,278.00	6,500.00	6,750.00	3,750.00	3,000.00	4,500.00	500.00	5,965.00
Aid for Part-time Study(APTS)	18,374.00	18,202.00	12,930.00	8,134.00	23,267.00	26,629.00	14,297.00	5,543.00	19,794.00	5,414.00
Adjustments to Payments	(439,731.91)	(218,671.69)	(155,758.71)	(132,067.05)	81,813.62	(699,079.59)	(502,098.00)	(160,140.00)	70,850.00	(284,208.62)
Check-Lockbox	7,735,037.45	8,004,463.31	8,642,889.18	8,459,048.31	8,822,028.50	8,711,931.90	8,597,765.00	8,678,608.00	3,010,821.00	N/A
Credit Card-Lockbox	3,426,499.67	3,324,729.82	3,116,082.26	3,083,351.03	2,683,330.44	2,341,599.59	2,183,796.00	2,110,342.00	542,615.00	N/A
Acad. Man. Services(AMS)	1,339,187.33	1,418,877.52	1,533,412.99	1,450,692.62	1,168,347.22	1,111,893.19	1,120,972.00	882,688.00	827,718.00	N/A
SUTEC Grants	N/A	N/A	N/A	15,375.00	8,525.00	0.00	0.00	0.00	0.00	0.00
TOTAL	\$50,159,721.00	\$53,163,647.00	\$59,137,581.00	\$62,396,707.00	\$66,393,049.00	\$69,826,656.00	\$70,753,068.00	\$76,933,959.00	\$84,065,330.00	\$86,079,448.00
INCREASE/DECREASE	\$0.00	\$3,003,926.00	\$5,973,934.00	\$3,259,126.00	\$3,996,342.00	\$3,433,607.00	\$926,412.00	\$6,180,891.00	\$7,131,371.00	\$2,014,118.00
PERCENTAGE INC./DEC.	0%	6.0%	11.2%	5.5%	6.4%	5.2%	1.3%	8.7%	9.3%	2.4%

*HERA Act Grants were new federal grants in 2006-2007. TEACH Grants are new federal grants in the 2008-2009 year.

**Adm and Room Deposits were not listed separately in earlier years. Deposits via the web began in 2008-2009.

***Waivers were not listed separately in prior years.

APPENDIX F

**HISTORY OF PAYMENTS
CASHIERS, LOCKBOX, WEB PAYMENTS
JUNE 2002 - JUNE 2011**

Source	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
CASHIERS	48%	50%	47%	47%	46%	47%	45%	42%	43.6%	38.4%
LOCKBOX	52%	50%	50%	50%	44%	40%	39%	38%	11.4%	N/A
WEB-STUDENT*	N/A	N/A	3%	3%	10%	13%	16%	20%	44.3%	60.6%
WEB-MARKETPLACE	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.7%	1.0%

* 2003-2004 to 2008-2009- this was listed as WEB CHECK & CREDIT CARD

**HISTORY OF CASH PAYMENTS BY TYPE
CASH, CHECK, CREDIT CARD, SAVINGS PLANS
JUNE 2002 - JUNE 2011**

Source	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
CHECK & CASH										
CHECK-LOCKBOX	\$7,735,037.45	\$8,004,463.31	\$8,642,889.18	\$8,459,048.31	\$8,822,028.50	\$8,711,931.90	\$8,597,765.00	\$8,678,608.00	\$3,010,821.00	N/A
CHECK	4,847,306.73	5,689,989.53	5,025,362.99	5,061,530.12	5,769,940.63	6,318,225.64	4,732,939.00	4,150,876.00	6,602,547.00	6,512,427.52
WEB CHECK-STUDENT & MARKETPLACE	N/A	N/A	N/A	2,703.50	369,629.05	557,671.49	640,564.00	840,511.00	3,802,632.00	5,394,537.82
CASH	286,051.62	274,602.03	330,157.35	291,232.90	272,558.83	270,370.35	359,928.00	364,515.00	363,479.00	371,988.66
SUB-TOTAL	12,868,395.80	13,969,054.87	13,998,409.52	13,814,514.83	15,234,157.01	15,858,199.38	14,331,196.00	14,034,510.00	13,779,479.00	12,278,954.00
CREDIT CARD										
CREDIT CARD-LOCKBOX	3,426,499.67	3,324,729.82	3,116,082.26	3,083,351.03	2,683,330.44	2,341,599.59	2,183,796.00	2,110,342.00	542,615.00	N/A
VISA	1,759,492.88	1,843,547.23	2,181,382.56	2,336,957.53	2,205,396.65	2,577,192.14	2,617,554.00	2,819,104.00	2,265,951.00	1,626,018.15
MASTERCARD	1,802,757.59	1,635,907.50	2,106,083.87	2,171,000.28	2,038,536.49	2,157,685.17	2,073,545.00	2,100,948.00	1,378,420.00	1,184,142.30
WEB CREDIT CARD-STUDENT & MARKETPLACE	N/A	N/A	750,194.47	1,380,268.64	2,280,768.36	3,162,320.57	3,783,646.00	4,718,823.00	10,139,159.00	12,914,215.89
DISCOVER	526,768.17	568,766.99	6,846.35	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SUB-TOTAL	7,515,518.31	7,372,951.54	8,160,589.51	8,971,577.48	9,208,031.94	10,238,797.47	10,658,541.00	11,749,217.00	14,326,145.00	15,724,376.34
OTHER PAYMENT METHODS										
ADM. AND ROOM DEPOSITS-CASHIERS *	N/A	N/A	N/A	N/A	N/A	221,305.00	234,721.00	176,755.00	159,090.00	127,495.00
ADM. AND ROOM DEPOSITS-WEB *	N/A	N/A	N/A	N/A	N/A	N/A	N/A	57,950.00	70,850.00	109,155.00
AMS - PAYMENT PLAN	1,339,187.33	1,418,877.52	1,533,412.99	1,450,692.62	1,168,347.22	1,111,893.19	1,120,972.00	882,688.00	827,718.00	N/A
COLLEGE SAVINGS PLAN	7,505.04	48,775.76	115,339.13	174,370.64	174,159.52	1,402,280.78	1,688,604.00	1,703,195.00	844,990.00	944,944.20
WIRE TRANSFERS-INTERN. STDS.	N/A	N/A	63,591.20	115,280.79	70,117.82	94,821.92	85,469.00	363,779.00	260,190.00	293,190.60
SUB-TOTAL	1,346,692.37	1,467,653.28	1,712,343.32	1,740,344.05	1,412,624.56	2,830,300.89	3,129,766.00	3,184,367.00	2,162,838.00	1,474,784.80
TOTAL	\$21,730,606.48	\$22,809,659.69	\$23,871,342.35	\$24,526,436.36	\$25,854,813.51	\$28,927,297.74	\$28,119,503.00	\$28,968,094.00	\$30,268,462.00	\$29,478,115.14
INCREASE/DECREASE	\$0.00	\$1,079,053.21	\$1,061,682.66	\$655,094.01	\$1,328,377.15	\$3,072,484.23	(\$807,794.74)	\$848,591.00	\$1,300,368.00	(\$790,346.86)
PERCENTAGE INC/DEC	0%	5.0%	4.7%	2.7%	5.4%	11.9%	-2.8%	3.0%	4.5%	-2.6%

*ADMISSION AND ROOM DEPOSITS were not listed separately in earlier years. Web deposits began in 2008-2009.

**HISTORY OF PAYMENTS
PAYMENTS ON DELINQUENT ACCOUNTS TRANSFERRED FOR COLLECTIONS
JUNE 2002 - JUNE 2011**

Source	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
COLLECTION AGENCY	\$9,326.29	\$13,229.76	\$29,104.18	\$70,456.33	\$87,449.64	\$92,539.38	\$90,863.00	\$109,388.00	\$144,594.00	\$82,767.19
ATTORNEY GENERAL	69,925.35	56,755.99	63,393.34	42,681.84	18,102.39	36,592.99	55,395.00	39,355.00	43,705.00	32,931.03
TOTAL	\$79,251.64	\$69,985.75	\$92,497.52	\$113,138.17	\$105,552.03	\$129,132.37	\$146,258.00	\$148,743.00	\$188,299.00	\$115,698.22
INCREASE/DECREASE	\$0.00	(\$9,265.89)	\$22,511.77	\$20,640.65	(\$7,586.14)	\$23,580.34	\$17,125.63	\$2,485.00	\$39,556.00	(\$72,600.78)
PERCENTAGE INC/DEC	0%	-12%	32%	22%	-7%	22%	13%	2%	27%	-39%

APPENDIX G

HISTORY OF FINANCIAL AID DISBURSED FOR COLLEGE CHARGES JUNE 2002 - JUNE 2011										
YEAR	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
FEDERAL AID	\$3,595,247.00	\$3,817,969.00	\$3,921,092.00	\$3,717,728.00	\$3,593,556.00	\$3,891,733.00	\$4,554,609.00	\$5,992,831.00	\$8,168,702.00	\$9,197,988.70
STATE AID	3,748,953.11	4,019,518.00	5,287,011.00	5,504,449.00	5,763,164.00	5,296,409.12	5,238,853.00	5,856,544.00	6,171,838.00	5,908,677.86
LOANS	20,149,963.99	21,348,622.00	24,510,657.00	27,129,870.00	29,033,095.00	30,410,092.37	31,179,403.00	34,623,925.00	36,251,113.00	38,653,607.15
SCHOLARSHIPS	1,088,923.74	1,181,858.60	1,317,176.00	1,344,438.00	1,565,613.00	1,684,210.00	1,826,304.00	1,846,806.00	2,140,012.00	2,179,443.00
TOTAL	\$28,583,087.84	\$30,367,967.60	\$35,035,936.00	\$37,696,485.00	\$39,955,428.00	\$41,282,444.49	\$42,799,169.00	\$48,320,106.00	\$52,731,665.00	\$55,939,716.71
INCREASE/DECREASE	\$0.00	\$1,784,879.76	\$4,667,968.40	\$2,660,549.00	\$2,258,943.00	\$1,327,016.49	\$1,516,724.51	\$5,520,937.00	\$4,411,559.00	\$3,208,051.71
PERCENTAGE INC/DEC	0%	6%	15%	8%	6%	3%	4%	13%	9%	6%

HISTORY OF SOURCES OF PAYMENTS FINANCIAL AID JUNE 2002 - JUNE 2011										
Source	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009	2009-2010	2010-2011
FEDERAL AID										
Pell	\$3,316,471.00	\$3,622,035.00	\$3,741,013.50	\$3,551,850.00	\$3,410,572.00	\$3,402,490.00	\$4,014,761.00	\$4,799,966.00	\$6,681,016.00	\$7,597,347.45
SEOG	278,776.00	195,934.00	180,078.00	165,878.00	182,984.00	145,134.00	162,451.00	148,723.00	148,723.00	127,391.00
HERA Act Grants	N/A	N/A	N/A	N/A	N/A	344,109.00	377,397.00	446,203.00	523,465.00	587,953.25
TEACH Grants	N/A	N/A	N/A	N/A	N/A	N/A	N/A	619,500.00	815,498.00	885,297.00
SUB-TOTAL	3,595,247.00	3,817,969.00	3,921,091.50	3,717,728.00	3,593,556.00	3,891,733.00	4,554,609.00	5,992,831.00	8,168,702.00	9,197,988.70
STATE AID										
TAP	3,631,193.11	3,840,963.74	5,114,564.07	5,328,720.00	5,763,163.70	5,075,905.62	5,016,553.00	5,636,554.00	5,963,803.00	5,721,172.36
Aid for Part-time Study(APTS)	18,374.00	18,202.00	12,930.00	8,134.00	23,267.00	26,629.00	14,297.00	5,543.00	19,794.00	5,414.00
SUSTA	19,150.00	29,168.00	29,270.00	30,907.00	30,925.00	30,900.00	30,181.00	29,948.00	29,612.00	31,252.00
EOP	98,610.00	131,184.00	130,246.92	121,312.65	126,969.35	162,974.50	177,822.00	184,499.00	158,629.00	150,839.50
SUTEC Grants	N/A	N/A	N/A	15,375.00	8,525.00	0.00	0.00	0.00	0.00	0.00
SUB-TOTAL	3,767,327.11	4,019,517.74	5,287,010.99	5,504,448.65	5,952,850.05	5,296,409.12	5,238,853.00	5,856,544.00	6,171,838.00	5,908,677.86
LOANS										
Subsidized Loans	9,202,625.84	9,335,144.21	10,826,232.79	11,076,607.22	10,871,417.61	11,427,473.95	12,423,990.00	12,896,674.00	14,201,116.00	15,587,865.00
Unsubsidized Loans	6,361,432.94	6,396,908.46	6,512,558.80	7,151,434.74	7,833,011.59	7,702,144.91	8,013,853.00	12,957,870.00	13,770,523.00	13,204,573.00
Alternative Loans	2,391,139.97	3,151,924.98	3,775,595.70	4,831,263.59	5,917,747.02	6,702,350.51	6,954,079.00	5,573,648.00	4,265,544.00	4,845,502.90
Parent's Loans	1,352,427.16	1,524,407.62	2,378,698.07	2,679,309.07	3,107,420.37	3,374,548.25	3,036,755.00	2,698,121.00	3,466,981.00	4,335,897.00
Perkins	842,338.08	940,237.00	1,017,572.00	1,391,255.00	1,303,498.00	1,203,574.75	750,726.00	497,612.00	546,949.00	679,769.25
SUB-TOTAL	20,149,963.99	21,348,622.27	24,510,657.36	27,129,869.62	29,033,094.59	30,410,092.37	31,179,403.00	34,623,925.00	36,251,113.00	38,653,607.15
SCHOLARSHIPS										
Private Scholarships	593,816.94	432,203.00	452,076.55	479,144.00	612,250.35	648,858.00	692,022.00	685,922.00	555,606.00	662,260.00
Foundation Scholarships	345,275.00	416,075.60	458,806.99	417,000.00	401,808.75	443,000.00	454,729.00	523,333.00	655,072.00	483,945.00
Fredonia Scholarships	115,250.00	170,000.00	239,250.00	295,750.00	400,468.00	425,400.00	456,824.00	526,020.00	767,999.00	741,944.00
Government Scholarships	61,583.45	163,580.00	167,042.95	152,544.00	151,086.14	166,952.00	222,729.00	111,531.00	161,335.00	291,294.00
SUB-TOTAL	1,115,925.39	1,181,858.60	1,317,176.49	1,344,438.00	1,565,613.24	1,684,210.00	1,826,304.00	1,846,806.00	2,140,012.00	2,179,443.00
OTHER GRANTS										
Graduate Assistant	144,475.30	109,802.00	278,085.50	182,007.00	191,376.50	180,861.80	184,092.00	199,185.00	220,756.00	211,145.00
Teacher Waiver Certificates	13,389.00	18,102.00	12,278.00	6,500.00	6,750.00	3,750.00	3,000.00	4,500.00	500.00	5,965.00
Employee Reimbursement	3,267.00	6,801.64	3,200.00	4,208.25	7,629.46	2,249.19	3,144.00	1,272.00	6,374.00	7,242.18
SUB-TOTAL	161,131.30	134,705.64	293,563.50	192,715.25	205,755.96	186,860.99	190,236.00	204,957.00	227,630.00	224,352.18
TOTAL	\$28,789,594.79	\$30,502,673.25	\$35,329,499.84	\$37,889,199.52	\$40,350,869.84	\$41,469,305.48	\$42,989,405.00	\$48,525,063.00	\$52,959,295.00	\$56,164,068.89
INCREASE/DECREASE	\$0.00	\$1,713,078.46	\$4,826,826.59	\$7,386,526.27	\$2,461,670.32	\$1,118,435.64	\$1,520,099.52	\$5,535,658.00	\$4,434,232.00	\$3,204,773.89
PERCENTAGE INC/DEC	0%	6%	16%	24%	7%	3%	4%	13%	9%	6%