

INTERN WALL of FAME



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“This past summer I had the incredible experience to work as the Financial Analyst Intern for Integer Holdings Corporation (formerly Greatbatch Medical) located in Clarence, New York. I worked on the Sales Planning and Analysis team which focuses heavily on the revenue numbers that eventually get released in the earnings report. My daily responsibilities covered many different areas over the summer and I learned an unbelievable amount of knowledge and fostered many new skills.

Revenue Reporting Software

My main responsibility over the summer was to learn the ins and outs of a brand-new revenue reporting software called the Business Intelligence Cloud System (BICS). While working with this software I was exposed to what data a company tracks and how they use that data to focus on the company’s financial wellbeing. Over the summer I made roughly 100 reports that update with the click of a button that my co-workers are still using today. A Report example: I made a report that pulls 2017 and 2016 revenue information by manufacturing site and compares the variance in dollar amount and percentage.

PVM Analysis

PVM stands for price volume mix. To perform a price volume mix analysis, I would look at individual items that my company sold and see if they were either doing very well compared to last year or doing very poorly. Example: I would look at what price the item sells for this year and look at last year’s price. Then, I would look at the quantity (volume) sold this year and look at how many sold last year. After that, I would look at what effect, if any, foreign exchange had to do with the revenue. Finally, I would type up a short analysis to explain the revenue variance and attribute it to either price, volume, foreign exchange rates, or a combination of both.

BICS & Integer Business Dashboard Guide

As I referenced earlier, my main responsibility was to learn the ins and outs of a revenue software. That was because it was brand new to the company and only around 15 associates had access to it. It was in a very early trial stage. After I got to learn the software well my boss told me that the software was going to the next phase of its rollout and she needed an instructional manual to attach to it. I created the instructional manual (attached) and it was sent out to roughly 250 associates across the company.

This internship will help me reach my career goals because the experience I gained this summer will set me apart from other candidates when it comes to applying for my next internship or job, which I have already done. I also had the opportunity to work with successful individuals and ask them about how they got to the position they are in today. They all had very helpful tips and tricks I will use moving forward.

My boss offered me the opportunity to continue part time during this fall semester which I had to turn down due to the amount of schoolwork and other obligations I have while at school. I still have a positive relationship with my boss and I will be working there full time over the winter break. As time moves forward I am sure that this company will continue to be in my business network could possibly be one of my future employers.

While being an intern at this company they have an entire program set up where you interact with the other interns and do a bunch of different events. We did site tours, presentations, went to dinners, went to escape rooms, and some days they would just cater lunch for us. I would recommend considering what internship positions they are advertising for and apply for one.

Apply! Try to intern at a company you are interested in over this next summer. You will learn a lot about yourself, the field you are in, and make a ton of great relationships. If you want to intern this upcoming summer, get into the CDO, use all their resources to get yourself ready, and start applying as soon as possible.

The Career Development Office is one of the most, if not the most, important resources on our college campus. Learn about all they have to offer, because they offer expertise in all different areas of professional development. Think about what your next professional step is, think about what it will take to achieve that step, and then use the CDO to help you with the process. Whether you want to get a job/internship, go to graduate school, practice your interview skills, or explore career paths in your field the CDO will be able to help. In my personal experience, I would not have been able to accomplish what I have up to this point in my college career if it was not for the CDO and the talented professionals that work there.