



Jobsapalooza

Job and Internship Fair

Wednesday, January 9, 2019
1 P.M.— 4 P.M.

Buffalo Niagara Marriott

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OF COLLEGE CAREER CENTERS**

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Western New York Association of College Career Centers

Welcome to Jobsapalooza

The Western New York Association of College Career Centers would like to wish you well in your job or internship search, and hope that today's event will be productive and helpful for you! Below is a quick list of participating organizations.

ABC-Amega, Inc.
Advance2000
Aleron (formerly Superior Group)
Alliance Advisory Group
American Niagara Hospitality
Aspire of Western New York
Aurubis Buffalo, Inc.
AXA Advisors, LLC
Baker Victory Services
BestSelf Behavioral Health
BlueCross BlueShield of WNY
Buffalo Hearing & Speech Center
Buffalo Lodging Associates
Buffalo Pedal Tours
Campus Dining & Shops
Canterbury Woods
Capital Management Services *
Child & Family Services
Citi *
City Year
Combined Insurance
Community Action Organization
of Western New York
Community Services for Every1
ConServe
Crisis Services
Curbell Inc.
Delta Sonic Car Wash Systems, Inc.
Dent Neurologic Institute *
D'Youville College
EduKids, Inc.
Enterprise Rent a Car *
Erie 2-Chautauqua-Cattaraugus BOCES
Evergreen Health
FBI
Fetch Logistics, Inc.
Food & Drug Administration
Gateway-Longview, Inc.

GEICO **
H&R Construction Parts & Equipment
Heritage Christian Services
Hilbert College
Horizon Health Services
HSBC
Hyatt Regency Buffalo
Ingram Micro
inLighten
Intandem
Just for Kids Before and After
School Program
Kaleida Health
Kids Escaping Drugs
Renaissance Campus
Lactalis American Group
Leonard's Express, Inc.
Lifetime Assistance Inc.
Lincoln Archives
M&T Bank
Mary Cariola Children's Center
MassMutual New York State
Materion
McKesson
Med-Scribe, Inc. *
New York State Police
Niagara University
Graduate Studies Office
Northland Workforce Training Center
Northwestern Mutual
NutraBlend Foods
NYS Department of Transportation
Paychex
Peace Corps
Pegula Sports and Entertainment
People, Inc.
Pinnacle Community Services
Precious Plate

Precision Scale & Balance
Roswell Park
Comprehensive Cancer Center
sasi (Suburban Adult Services)
ScribeAmerica
Seneca Gaming Corporation
Snyder Industries
Sonwil Distribution Center
Spectrum
Spectrum Health & Human Services
Stampede
The Arc Erie County New York
The Chautauqua Center
The Home Care Partners, Niagara
Hospice Inc., Liberty Home
Care & Kalos Health *
The Scotts Miracle-Gro Company
The Service Collaborative
Trans American
Customhouse Brokers Inc.
Transitional Services, Inc.
Travelers Insurance **
U.S. Army Health Care
U.S. Customs & Border Protection
U.S. Navy
UBMD Internal Medicine
Univera Healthcare
Veterans One-Stop Center of WNY
WDCX Radio
WellNow Urgent Care
Whiting Door
WNY United
Against Drug & Alcohol Abuse
WNYJOBS.com **

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NETWORKING & JOB FAIR TIPS:

- **Prepare a short introduction.** Include your name, major, skills, and area of interest.
- **Focus!** Concentrate on the list you prepped; start at the top and work your way down.
- **Demonstrate professionalism.** Be patient and polite; you will likely have to wait to speak with a recruiter.
- **Use your time well.** Practice good time management (allocate your time wisely) and create realistic goals.
- **Next steps.** After speaking with a recruiter, ask them about the next steps (this includes getting their business card). Will they be conducting on campus interviews? Should you apply for the position(s) online or by email?
- **Take notes.** Jot down notes about the conversation.
- **Follow up.** Send a thank you note or e-mail to each recruiter you met with. Express your appreciation of their time, interest in the organization/position and let them know you are available for any questions.
- **Engage in next steps.** Apply online, sign-up for on campus interviews, e-mail materials and/or follow the recommendations the recruiter offered during your conversation.

HOW TO MAKE THE MOST OF THE JOB FAIR!

YOUR TURN TO ASK QUESTIONS

At the job fair you will have the chance to ask some questions. Asking good questions will leave a good impression and show your interest and enthusiasm, so carefully prepare questions beforehand. The following may serve as guidelines for questions:

- History of position; day-to-day responsibilities
- Typical career paths/advancement
- Performance evaluations - type, by whom, frequency
- Orientation and training for new employees
- Strengths and weaknesses of organization; what interviewer likes/dislikes about the organization
- Major challenges facing organization/field; long-range plans for organization/departments
- Organizational structure; communication channels; Management style; philosophy of organization
- Expectations with regard to travel and/or relocation
- Multicultural diversity and sensitivity
- Geographical area - cost of living, housing, schools
- Starting date; hiring process/timeline
- How you should follow up

Do not ask:

- About salary or benefits
 - About job pressures, overtime, or morale
 - Questions that are answered in the company literature or website
-

FOLLOWING UP

After the job fair ends, take notes to remind yourself what was discussed. Write down everything you feel you handled well and areas for improvement. Note any information that may be helpful to include in your thank you letter.

THANK YOU LETTER

- Always get the contact information of everyone you speak with. If you are not sure of names, ask for business cards.
- Send a thank you letter within 24-48 hours.
- A typed letter is considered the most professional. In many situations, an email is appropriate if the organization indicated that this is their preferred method of contact or if there is a quick turnaround time requirement to fill the position. A hand-written note is considered more personal.
- Your letter should be brief (no longer than one page) and include the following:
 - Thank the interviewer for their time and the chance to learn more about the organization.
 - Reaffirm your interest and enthusiasm for a position with the organization.
 - Mention something from your conversation to remind the interviewer who you are. Reiterate any important points that were discussed or that you were not able to express during your interview.
 - Describe in one or two sentences why your skills, experience, and background make you the best applicant.

If you do not hear from the recruiter by the date that was promised, something unforeseeable may have delayed the decision-making process. It is also possible that someone else was made an offer and has asked for time to make a decision. In any case, it is appropriate to call or email the recruiter (unless candidates are asked not to do so) and inquire about the status of your candidacy.

ABC-Amega, Inc.

www.abc-amega.com

500 Seneca Street, Suite 400, Buffalo, NY 14204

Representative(s): Melinda Koop, Thomas Gerwitz

Full Time Positions: Customer Service Representative,
Collection Representative

Industry: Business/Finance

Advance2000

www.advance2000.com

155 Pineview Drive, Amherst, NY 14228

Representative(s): Erika Betz, Brian Bennett

Full Time Positions: Customer Service Specialist,
Technical Support Specialist, Sales

Internship Positions: Logistics Intern, IT Intern

Part Time Positions: Customer Service Specialist

Industry: Technology

Aleron (formerly Superior Group)

www.aleroninc.com

250 International Drive, Williamsville, NY 14221

Representative(s): Carl Camardo, Patrick Receno

Full Time Positions: Recruiter Development Representative

Industry: Business/Finance

Alliance Advisory Group

www.allianceadvisorygroup.com

600 Delaware Avenue, Buffalo, NY 14202

Representative(s): Kara Hyman, Steve Constantine

Full Time Positions: Business Development Associate

Industry: Business/Finance

American Niagara Hospitality

www.americanniarahospitality.com

300 Third Street, Niagara Falls, NY 14303

Representative(s): Kerry Karbowski, Paul Luzzi

Full Time Positions: Guest Services Agent, Guest Room
Attendant, Line Cook, Server

Summer Positions: Guest Services Agent, Guest Room
Attendant, Line Cook, Server, Retail Associate, Spa Attendant

Part Time Positions: Guest Services Agent, Guest Room
Attendant, Line Cook, Server, Retail Associate, Spa Attendant

Industry: Human Services

Aspire of Western New York

www.aspirewny.org

2356 North Forest Road, Getzville, NY 14068

Representative(s): Lyndsey Kelly, Julie Lamoreaux

Full Time Positions: Direct Care Aides, Group Home
Managers, RN's, Maintenance

Industry: Education, Health Care, Human Services

Aurubis Buffalo, Inc.

www.aurubis.com

70 Sayre Street, Buffalo, NY 14207

Representative(s): Michelle Anderson

Full Time Positions: Electrical Engineer

Metals Lab Technician

Internship Positions: Mechanical Engineering

Electrical Engineering, Accounting, Human Resources

Industry: Manufacturing

AXA Advisors, LLC

www.empirestate.axa-advisors.com

350 Essjay Road, Suite 300, Williamsville, NY 14221

Representative(s): Cody Williams

Full Time Positions: Financial Professional

Industry: Business/Finance

Baker Victory Services

www.bvscareers.org

790 Ridge Road, Lackawanna, NY 14218

Representative(s): Amber Michaels

Full Time Positions: Behavior Health Specialist, Teacher
Aide, Direct Support Professionals, Behavior Support

Technicians, Overnight Aides

Internship Positions: HR Intern

Part Time Positions: Behavior Health Specialist, Teacher
Aide, Direct Support Professionals, Behavior Support
Technicians, Overnight Aides

Industry: Human Services

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Derek, Claims



BestSelf Behavioral Health

www.bestselfwny.org

255 Delaware Avenue, Suite 300, Buffalo, NY 14202
Representative(s): Dietra Steed, Rachel Mancone

Full Time Positions: Mental Health Counselor, Substance Use Disorder Counselor, Registered Nurse, Licensed Practical Nurse, Social Worker, Peer Advocate, Case Manager, After School Youth Development Specialist, Social-Emotional Coordinator, Physician Assistants

Internship Positions: Mental Health Counselor, Substance Use Disorder Counselor, Registered Nurse, Licensed Practical Nurse, Social Worker, After School Youth Development Specialist, Social-Emotional Coordinator

Part Time Positions: Mental Health Counselor, Substance Use Disorder Counselor, Registered Nurse, Licensed Practical Nurse, Social Worker, After School Youth Development Specialist, Social-Emotional Coordinator

Industry: Health Care, Human Services

BlueCross BlueShield of WNY

www.bcbs.com

257 West Genesee Street, Buffalo, NY 14202
Representative(s): Kelly Klich, Michelle Sprague

Full Time Positions: Customer Service

Internship Positions: Information Technology, Marketing

Industry: Health Care

Buffalo Hearing & Speech Center

www.askbhsc.org

50 East North Street, Buffalo, NY 14203
Representative(s): Jennifer Wilcox

Full Time Positions: Special Education Teachers, Classroom Aides, Behavioral Support Aides, Teacher Assistants, Occupational Therapists, Physical Therapists, Speech Language Pathologists

Part Time Positions: Classroom Aide Substitutes

Industry: Education, Human Services

Buffalo Lodging Associates

www.buffalolodging.com

570 Delaware Avenue, Buffalo, NY 14202
Representative(s): Michael Hubsch, Andrea Norris, Angie McCready

Full Time, Summer and Part Time Positions: Guest Service Representatives

Industry: Other

Buffalo Pedal Tours

www.buffalopedaltours.com

93 Pearl Street, Buffalo, NY 14203
Representative(s): Ken Szal

Internship Positions: Executive Administrator - Trainee

Industry: Other

Campus Dining & Shops

www.myubcard.com

146 Fargo Quad, Buffalo, NY 14261
Representative(s): Jillian Murdoch

Full Time Positions: Food Service Positions, Line Cook, Lead Cook, Food Service Employees, Prep Cook, Supervisors, Assistant Managers

Industry: Other

Canterbury Woods

www.canterburywoods.org

705 Renaissance Drive, Williamsville, NY 14221
Representative(s): Miranda Shaw, Amanda Battel

Full Time and Part Time Positions: Dishwasher, Waitstaff, LPN, Resident Service Aides, Certified Nursing Assistants, Housekeeper

Industry: Health Care

Capital Management Services

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www.cms-collect.com

698 South Ogden, Buffalo, NY 14206
Representative(s): Kathryn Reagan

Full Time and Part Time Positions: Call Center Agents and Debt Collectors

Industry: Business/Finance

Child & Family Services

<http://www.cfsbny.org>

330 Delaware Avenue, Buffalo, NY 14202
Representative(s): Collin Gehl

Full Time Positions: Child Care Therapy Aide

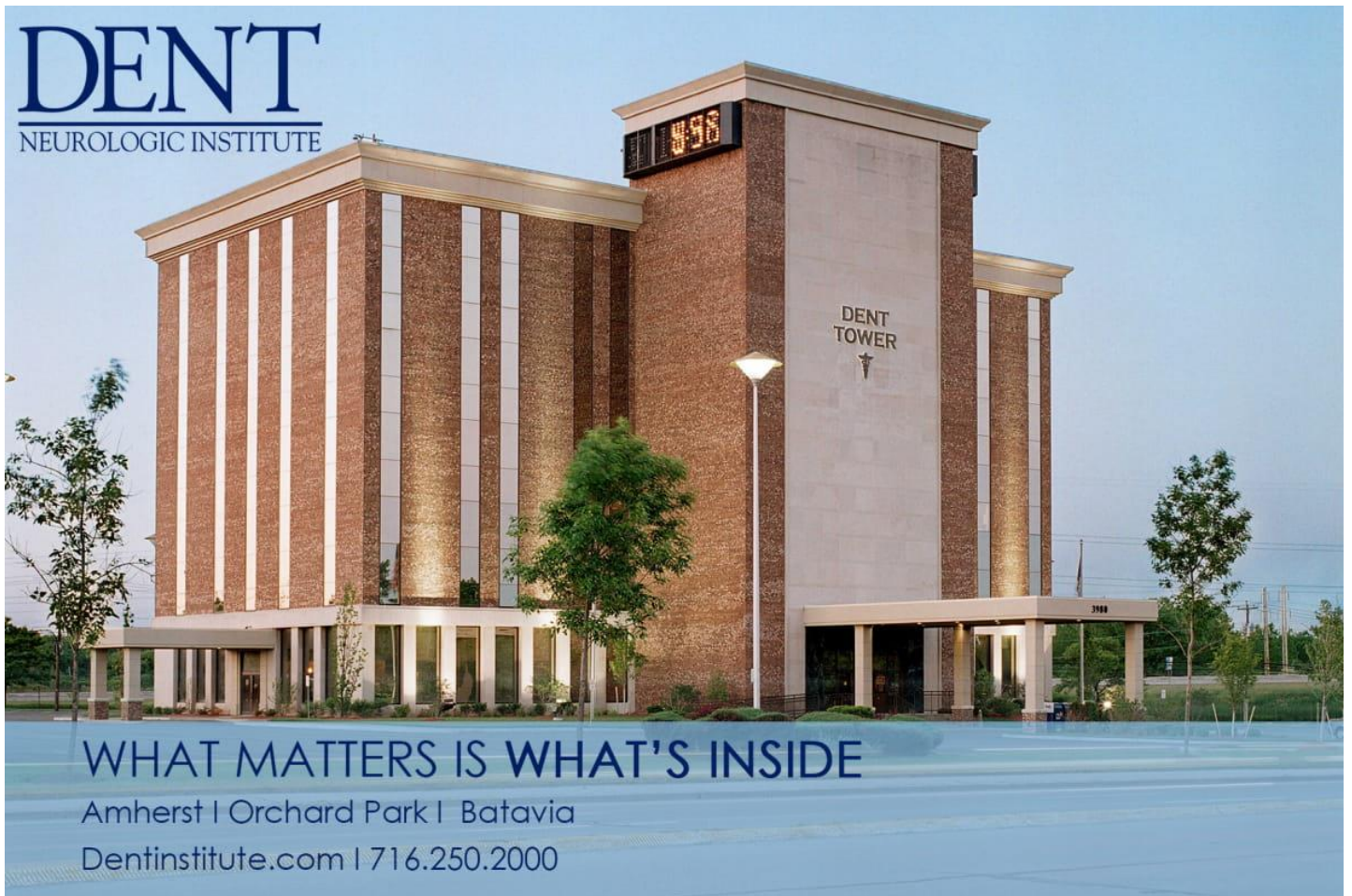
Internship Positions: Social Service

Part Time Positions: Community Service Worker

Industry: Human Services

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Citi **SILVER SPONSOR**

www.citi.com

580 Cross Point Parkway, Getzville, NY 14068
Representative(s): Jason Kraft, Christine Giambra

Full Time, Internship, Summer and Part Time Positions:
Various

Industry: Business/Finance

City Year

www.cityyear.org

374 Delaware Avenue, Buffalo, NY 14222
Representative(s): Marcus Boatwright

Full Time Positions: City Year Americorps Member

Industry: Education, Government, Human Services, Other

Combined Insurance

www.combinedinsurance.com

2564 Walden Avenue, Suite 104, Cheektowaga, NY 14225
Representative(s): Ed Hanna, Debbie Brown

Full Time Positions: Sales / Sales Management

Industry: Business/Finance, Other

Community Action Organization of Western New York

www.caowny.org

45 Jewett Avenue, Buffalo, NY 14214
Representative(s): Tamara Searight, Alexis Kirkland, Cherish Davis

Full Time Positions: Teacher I, Teacher II, Teacher III, Education Specialist, Health Service Area Manager, Family Partner, Family and Community Coordinator, Quality Assurance Monitor, Nutrition Associate, Nutrition Supervisor, Maintenance

Industry: Education, Human Services

Community Services for Every1

www.csevery1.com

180 Oak St., Buffalo, NY 14203
Representative(s): TBA

Full Time and Part Time Positions: Direct Support Professionals

Industry: Human Services

ConServe

www.conservejobs.com

201 Como Park Boulevard, Cheektowaga, NY 14227
Representative(s): Jennifer Nowak

Full Time Positions: Quality Service Associate, Debt Counselor

Industry: Business/Finance

Crisis Services

www.crisisservices.org

100 River Rock Drive, Buffalo, NY 14207
Representative(s): Kathleen Fortunato

Full Time Positions: Outreach Counselor I and II
Crisis Counseling Specialist I

Industry: Human Services

Curbell Inc.

www.curbell.com

7 Cobham Drive, Orchard Park, NY 14127
Representative(s): Joe Piecuch

Full Time Positions: Electronic Assembler, Accounts Receivable, Sales Support, Software Development
Internship Positions: Manufacturing, Information Technology, Accounts Receivable, Finance

Industry: Manufacturing, Technology

Delta Sonic Car Wash Systems, Inc.

www.deltasoniccarwash.com

570 Delaware Avenue, Buffalo, NY 14202
Representative(s): Chris Majewski, Cody Cappacio

Full Time Positions: Manager Trainee
Part Time Positions: Delta Technician, Wash Sales Advisor, Convenience Store Advisor, Automotive/Lube Shop Technician

Industry: Other

Dent Neurologic Institute **SILVER SPONSOR**

www.dentinstitute.com

3980 Sheridan Drive, Amherst, NY 14226
Representative(s): Sarah Keene

Full Time Positions: Clinical LPN, Traige RN, Registration Specialist, Checkout Specialist, Call Center Representative
Part Time Positions: Call Center Representative

Industry: Health Care

D'Youville College

www.dyc.edu

320 Porter Avenue, Buffalo, NY 14201

Representative(s): Megan Saunders

Graduate Programs

Industry: Education

EduKids, Inc.

www.edukidsinc.com

3601 Seneca Street, West Seneca, NY 14224

Representative(s): Melissa Pawlowski, Kelly Crowe

Full Time Positions: Lead Teacher, Teacher Aide, Management Trainee

Part Time Positions: Teacher Aide. Substitute Teacher Aide, Cook, Cleaner

Industry: Other

Enterprise Rent a Car **SILVER SPONSOR

www.enterprise.com

130 Curly Drive, Orchard Park, NY 14127

Representative(s): Chrystal Wagner

Full Time Positions: Management Trainee, Management Trainee Intern

Internship Positions: Management Trainee Intern

Summer Positions: Management Trainee Intern

Part Time Positions: Car Detailer, Return Agent, Rental Sales Agent

Industry: Business/Finance

Erie 2-Chautauqua-Cattaraugus BOCES

www.e2ccb.org

8685 Erie Road, Angola, NY 14006

Representative(s): Laurie Kay Burger

Full Time Positions: Educators in a variety of certification areas, Physical Therapists, Occupational Therapists, Teacher Aides, Clerical and IT

Summer Positions: Teachers (Special Education/Speech), Occupational and Physical Therapists, Teacher Aides, Summer Laborers

Part Time Positions: Substitute Teachers, Substitute Teacher Aides, Substitute Clerical

Industry: Education, Government

Evergreen Health

www.evergreenhs.org

206 South Elmwood Avenue, Buffalo, NY 14201

Representative(s): Kimberly D. Clarke

Full Time Positions: Care Coordinator, Clinical Care Coordinator, Housing Retention Counselor, IT Technician, LPN, Patient Health Navigator

Industry: Health Care

FBI

www.fbijobs.gov

One FBI Plaza, Buffalo, NY 14202

Representative(s): Darin Schultz

Full Time Positions: Special Agent, Professional Staff (various positions)

Internship Positions: Summer 2019

Industry: Government

Fetch Logistics, Inc.

www.fetchlogistics.com

25 Northpointe Parkway, Suite 200, Amherst, NY 14228

Representative(s): Stephanie Jordan

Full Time Positions: Entry Level Account Executive, Entry Level Carrier Sales

Internship Positions: HR/Recruiting Intern

Industry: Business/Finance

Food & Drug Administration

www.fda.gov

622 Main Street, Suite 100, Buffalo, NY 14202

Representative(s): Jeanne Hoeckh

Full Time Positions: Various

Industry: Government

Gateway-Longview Inc.

www.gateway-longview.org

6350 Main Street, Williamsville, NY 14221

Representative(s): Patrick Bartram

Full Time Positions: Youth Care Professionals, Teacher Aides, Special Education Teachers, Mental Health Clinicians, Social Workers

Part Time Positions: Substitute Teacher Aides, PT Youth Care Professionals

Industry: Human Services



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GEICO **GOLD SPONSOR**

www.geico.jobs

300 Crosspoint Parkway, Getzville, NY 14068
Representative(s): Randall Filighera, Taylor Beatty

Full Time Positions: Management Development
Internship Positions: Buffalo Business Summer Internship

Industry: Business/Finance

H&R Construction Parts & Equipment

www.hrparts.com

20 Milburn Street, Buffalo, NY 14212
Representative(s): Maria Odom

Full Time Positions: Teardown Tech, Reconditioning Tech,
and Inside Sales

Industry: Manufacturing, Other

Heritage Christian Services

www.jobs.heritagechristianservices.org/apply-online

3790 Commerce Court, Suite 800, N. Tonawanda, NY 14120
Representative(s): Valerie Haseley, Jennifer Dexheimer

Full Time and Part Time Positions: Direct Support Staff,
Community Support Staff

Industry: Human Services

Hilbert College

www.hilbert.edu

5200 South Park Avenue, Hamburg, NY 14075
Representative(s): Kim Chiarmonite

Graduate Programs

Industry: Education

Horizon Health Services

www.horizon-health.org

55 Dodge Road, Getzville, NY 14068
Representative(s): Andrea Kirsch

Full Time Positions: Administrative Assistant, Treatment
Assistant, RN, Behavioral Health Clinicians, Nurse
Practitioners, Building Maintenance

Internship Positions: Master Level Intern

Part Time Positions: Administrative Assistant, Treatment
Assistant, RN

Industry: Health Care, Human Services

HSBC

www.hsbc.com/careers

2929 Walden Avenue, Depew, NY 14043
Representative(s): TBA

Full Time Positions: Digital Contact Center Agent, Collector
1, Digital Analyst, Personal Banker, Branch Manager

Industry: Business/Finance

Hyatt Regency Buffalo

www.hyatt.jobs

Two Fountain Plaza, Buffalo, NY 14202
Representative(s): Shelly Griebel

Full Time, Internship, Summer and Part Time Positions:
Various

Industry: Other

Ingram Micro

www.ingrammicro.com

1759 Wehrle Avenue, Williamsville, NY 14221
Representative(s): Eliana Cruz, Jesal Jain, Randy Irvine

Full Time Positions: Support Representative, Market
Development Specialist, Channel Account Specialist, Cloud
Sales Specialist, Sales Representatives, Pre-Sales Technical
Support

Internship Positions: Various Opportunities

Industry: Business/Finance, Technology

inLighten

www.inlighten.net

9645 Wehrle Drive, Clarence, NY 14031
Representative(s): Matt Welter

Full Time Positions: Customer Service Representatives,
Sales Representatives, Software Developers

Industry: Business/Finance, Communications/Media,
Technology

Intandem (Formerly known as Opportunities Unlimited of Niagara)

www.oppunlimited.org

2393 Niagara Falls Boulevard, Niagara Falls, NY 14304
Representative(s): Roxane Albond-Buchner

Full Time Positions: Direct Support Professionals, RN
Part Time Positions: Direct Support Professionals

Industry: Human Services

Just for Kids Before and After School Program

www.justforkidsonline.org

6265 Sheridan Drive, Williamsville, NY 14221
Representative(s): Jessica Brenon, Kara Ryan

Internship Positions: Human Resources, Curriculum Development, Administrative, Marketing/Public Relations

Part Time Positions: Team Leader, Sports Specialist, Art Specialist, Site Manager

Industry: Education, Human Services

Kaleida Health

www.kaleidahealth.org

100 High Street, Buffalo, NY 14203
Representative(s): Kelly Tracy

Full Time Positions: IT Project Manager, Citrix Architect, Network Architect, Systems Analyst, Clinical Informatics

Industry: Health Care

Kids Escaping Drugs Renaissance Campus

<http://www.ked.org>

920 Harlem Road, West Seneca, NY 14224
Representative(s): Jodie Altman, Mario Hernandez

Full Time Positions: Vocational Counselor, Treatment Assistant, LMSW, LMHC, CASAC, CASAC-T, Addiction Counselor, Licensed Practical Nurse

Internship Positions: Treatment Intern

Part Time Positions: Treatment Assistant

Industry: Health Care, Human Services

Lactalis American Group

www.lactalisamericangroup.com

2376 South Park Avenue, Buffalo, NY 14220
Representative(s): Jessica Wicinski

Internship Positions: Marketing Intern, Trade Marketing & Industrial Sales Intern, Quality Assurance Intern

Industry: Business/Finance, Manufacturing

Leonard's Express, Inc.

www.leonardsexpress.com

843 W. Lake Road, Branchport, NY 14418
Representative(s): Richard Trotta

Full Time Positions: Sales, Operations

Industry: Business/Finance

Lifetime Assistance Inc.

www.lifetimeassistance.org

425 Paul Road, Rochester, NY 14624
Representative(s): Nate Williams

Full Time, Summer and Part Time Positions: Direct Support Professional, LPN, RN, Driver/Transportation, Residence Manager, Assistant Residence Manager

Industry: Health Care, Human Services

Lincoln Archives

www.lincolnarchives.com

155 Great Arrow Avenue, Buffalo, NY 14207
Representative(s): John Miller

Full Time Positions: Outside Sales, Warehouse/Driver

Industry: Business/Finance, Technology, Other

M&T Bank

www.mtb.com

One M&T Plaza, Buffalo, NY 14203
Representative(s): TBA

Full Time, Internship, Summer and Part Time Positions: Various

Industry: Business/Finance, Technology, Other

Mary Cariola Children's Center

www.marycariola.org

1000 Elmwood Avenue, Rochester, NY 14620
Representative(s): Wayne Wiggs, Jr.

Full Time, Internship and Part Time Positions: Special Education Teachers, Teacher Aides, Direct Support Professionals

Summer Positions: Teacher Aides, Spec. Ed Teachers

Industry: Education, Human Services

MassMutual New York State

www.ny-state.massmutual.com

300 Corporate Parkway, Suite 216N, Amherst, NY 14226
Representative(s): Eric Bond, Geoff McDermid

Full Time and Internship Positions: Financial Advisor

Industry: Business/Finance

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439-4417



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304-1212

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Materion

www.materion.com

2978 Main Street, Buffalo, NY 14214
Representative(s): Jennifer Patterson

Full Time Positions: Melter, Chemical Operator, Lab Tech, Janitor, Manufacturing Operator, Maintenance Mechanic, Machinist, Warehouse-Shipper

Industry: Manufacturing

McKesson

www.mckesson.com

2700 North America Drive, West Seneca, NY 14224
Representative(s): Kristen Grover

Full Time and Part Time Positions: Material Handler

Industry: Health Care

Med-Scribe, Inc. **SILVER SPONSOR**

www.medscribe.com

640 Ellicott Street, Suite #422, Buffalo, NY 14203
Representative(s): Nichole Perry, Ryan Roberts

Full Time Positions: Administrative and clinical positions within the healthcare field.

Industry: Health Care

New York State Police

www.nytrooper.com, www.troopers.ny.gov

4525 West Saile Drive, Batavia, NY 14020
Representative(s): Jeff Bebak, John Campanella

Full Time Positions: New York State Trooper, various civilian

Industry: Government

Niagara University Graduate Studies Office

www.niagara.edu/graduate

1 Welcome Circle, Room 100, Niagara University, NY 14109
Representative(s): Evan Pierce

Graduate Programs

Industry: Education

Northland Workforce Training Center

www.northlandwtc.org

683 Northland Avenue, Buffalo, NY 14211
Representative(s): Duncan Kirkwood, James Cantella

Full Time, Internship, Summer and Part Time Positions: Various

Industry: Education

Northwestern Mutual

www.buffalo.nm.com

5488 Sheridan Drive, Williamsville, NY 14221
Representative(s): Brittany Mazurkiewicz, Ryan Preziosi

Full Time and Internship Positions: Financial Representative

Industry: Business/Finance

Nutrablend Foods

www.nutrablendfoods.ca

3805 Walden Avenue, Lancaster, NY 14086
Representative(s): Rebekah Chriss, Marylou Porter

Full Time Positions: Line Worker, Blender, Accounting Operations and Systems Specialist, Buyer

Internship Positions: Various

Industry: Manufacturing

NYS Department of Transportation

www.dot.ny.gov

50 Wolf Road, Albany, NY 12232
Representative(s): Robert Ambrose, Karen Beller

Full Time Positions: Highway Maintenance Worker, Mechanic, Engineer Trainee

Summer Positions: Transportation Construction Inspector

Industry: Government

Paychex

www.paychex.com

911 Panorama Trail, Penfield, NY 14625
Representative(s): Veronica Bertolone, Mayra Vargas

Full Time Positions: Software Engineer, Middleware Engineer, Software Architect, HR Services Advisor, Corporate Collections Manager

Industry: Business/Finance

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Peace Corps

www.peacecorps.gov

201 Varick Street, Suite 1025, New York, NY 10014

Representative(s): Anne Tatarsky

Full Time Positions: Peace Corps Volunteer

Industry: Business/Finance, Education, Government, Health Care, Human Services, Technology, Other

Pegula Sports and Entertainment

www.psentertainment.com

1 Seymour H Knox III Plaza, Buffalo, NY 14203

Representative(s): Annmarie Schneider

Full Time Positions: Full time job openings vary

Part Time Positions: Hospitality, Event Operations

Industry: Business/Finance, Communications/Media

People Inc.

www.people-inc.org

692 Millersport Highway, Buffalo, NY 14226

Representative(s): Audrey Mariacher

Full Time Positions: Direct Support Professional, Group Home, Behavior Technician

Internship Positions: Direct Care, Administrative

Part Time Positions: Direct Support Professional, Group Home, Behavior Technician, Respite Instructor

Industry: Health Care, Human Services

Pinnacle Community Services

www.pinnaclecs.org

1522 Main Street, Niagara Falls, NY 14305

Representative(s): Deb Carella

Full Time Positions: Adult Care Manager, Family Assessment Worker, Residential Manager

Part Time Positions: Resident Care Workers

Industry: Human Services

Precious Plate

www.preciousplate.com

2124 Liberty Drive, Niagara Falls, NY 14304

Representative(s): Angela Graff

Full Time Positions: Production Workers, Electrical Techs, Millwrights, Quality Control Technicians

Industry: Manufacturing

Precision Scale & Balance

www.scaleandbalance.com

140 Rotech Drive, Lancaster, NY 14086

Representative(s): Michael DeMeis, Jennifer DeMeis

Full Time Positions: Product Marketing, Inside Sales, Administrative Assistant

Internship Positions: Marketing, Field Service

Summer Positions: Field Service Technician Assistant, Marketing Associate

Industry: Technology

Roswell Park Comprehensive Cancer Center

www.roswellpark.org/careers/listing

Elm & Carlton Streets, Buffalo, NY 14201

Representative(s): Cyndie Huynh, Ashley Wetzel

Full Time Positions: RN, Laboratory Technician, Research Technologist, Programmer, Clinical Center Associate, Research Technologist, Clinical Laboratory Technologist, Executive Secretary, Hospital Clinical Assistant, Clinical Research Associate

Industry: Health Care

sasi (Suburban Adult Services), Inc.

www.sasinc.org

960 West Maple Court, Elma, NY 14059

Representative(s): Lisa Schmitt

Full Time Positions: Direct Support Professional - Habilitation Instructor, RN

Part Time Positions: Direct Support Professional - Habilitation Instructor

Industry: Human Services

ScribeAmerica

www.scribeamerica.com

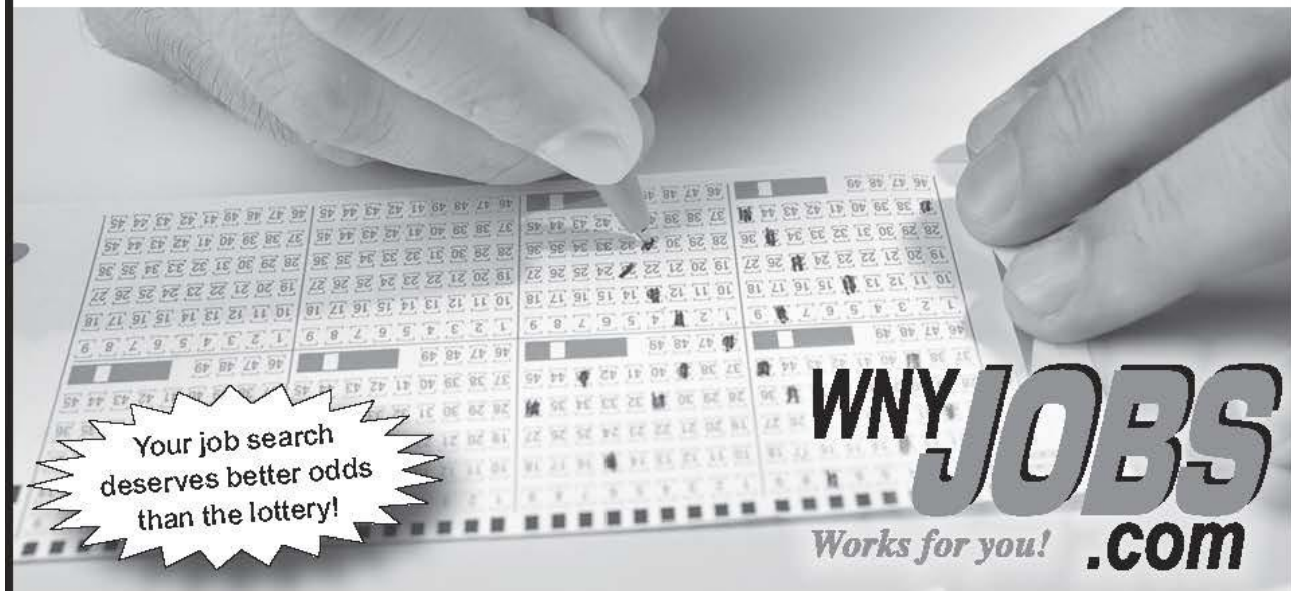
1200 East Las Olas Boulevard, Suite 201, Fort Lauderdale, FL 33301

Representative(s): Martha Kraft

Full Time and Part Time Positions: Medical Scribe

Industry: Health Care

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Seneca Gaming Corporation

www.senecacasinos.com

310 4th Street, Niagara Falls, NY 14303

Representative(s): TBA

Full Time and Part Time Positions: Multiple entry level positions

Industry: Other

Snyder Industries

www.snyderindustriesinc.com

340 Wales Avenue, Tonawanda, NY 14150

Representative(s): Douglas Capell

Full Time Positions: Machinists, Maintenance Mechanic, Quality Technician

Industry: Manufacturing

Sonwil Distribution Center

www.sonwil.com

100 Sonwil Drive, Buffalo, NY 14225

Representative(s): Katherine Gange, Brittany Leo

Full Time Positions: Operations Representatives; Production Associates; Warehouse/Forklift Operators; Customer Sales Representatives

Industry: Manufacturing, Technology

Spectrum

www.spectrum.com

2875 Union Road, Cheektowaga, NY 14227

Representative(s): Carolyn, Megan

Full Time Positions: Customer Service Reps

Industry: Communications/Media

Spectrum Health & Human Services

www.shswny.org

227 Thorn Avenue, Orchard Park, NY 14127

Representative(s): Theresa Weinborg, Danielle Gregoire

Full Time, Internship, Summer and Part Time Positions: Various

Industry: Human Services

Stampede

www.stampedeglobal.com

55 Woodridge Drive, Amherst, NY 14228

Representative(s): Kim Lonas

Full Time Positions: Sales, Marketing, Accounting

Internship Positions: Marketing and Accounting

Part Time Positions: Sales

Industry: Business/Finance, Technology

The Arc Erie County New York

www.arceriecounty.org

2643 Main Street, Buffalo, NY 14214

Representative(s): Taylor Pitard, Nick Soluri

Full Time Positions: RNs, OTs, PTs, Speech Pathologists, residential Direct care staff, manager, hab specialists, respite, life skills trainers, Production Team Leads and more

Internship Positions: OT, PT, Speech Pathologists, human services, etc.

Part Time Positions: direct care staff, respite, life skills, social skills

Industry: Human Services

The Chautauqua Center

www.thechautauquacenter.org

319 Central Avenue, Dunkirk, NY 14048

Representative(s): Alicia Ekstrom

Full Time Positions: Physicians-Pediatrician, Psych Nurse Practitioner, Family Medicine Physicians, Psychiatrists; General Dentists, Dental Hygienists, Registered Nurse, Bilingual Medical Scribe, Licensed Master Social Worker, Pharmacist

Industry: Health Care

The Home Care Partners, Niagara Hospice Inc, Liberty Home Care & Kalos Health **SILVER SPONSOR**

www.homecarepartners.org

2424 Niagara Falls Boulevard, Niagara Falls, NY 14304

Representative(s): Lisa Ehde, Danielle Burngasser, Janet Ligamarri

Full Time Positions: Licensed Practical Nurses (LPN), RN Care Manager, IT, Member Services Rep, Call Center Rep, Social Worker, Palliative RN Case Manager, Registered Nurse, Nurse Practitioner

Part Time Positions: Dietary

Industry: Health Care

The Scotts Miracle-Gro Company

www.scottsmiraclegro.com

60 Hoyt Street, Buffalo, NY 14213

Representative(s): Jason Nagel, Tom Wilhelm

Full Time Positions: Sales Manager

Part Time Positions: Merchandiser

Industry: Business/Finance

The Service Collaborative

www.tscwny.org

173 Elm Street, Buffalo, NY 14203

Representative(s): Michael Reichert

Internship Positions: Volunteers in Service To America (VISTA)

Summer Positions: AmeriCorps Builds Lives through Education (ABLE)

Part Time Positions: Economic Development Corps (EDC)

Industry: Business/Finance, Education, Government, Human Services, Other

Trans American Customhouse Brokers Inc.

www.tacustoms.com/careers

4902 North American Drive, Buffalo, NY 14224

Representative(s): Julee Klopp

Full Time Positions: Client Service Representative
Entry Analyst

Internship, Summer and Part Time Positions: Client Service Representative

Industry: Other

Transitional Services, Inc.

www.tsiwny.org

389 Elmwood Avenue, Buffalo, NY 14222

Representative(s): Collette Graham, Nancy Austin

Full Time Positions: Resident Counselor, Awake Overnight Counselor, Counselor I

Part Time Positions: Part-time Resident Counselor, Part-time Awake Overnight Counselor

Industry: Human Services

Travelers Insurance **GOLD SPONSOR**

www.travelers.com

60 Lakefront Boulevard, Buffalo, NY 14202

Representative(s): Matt Summers

Full Time Positions: Customer Service Reps, Claim Rep Trainees

Internship Positions: Summer Interns

Industry: Business/Finance

U.S. Army Health Care

www.goarmy.com/amedd

100 Corporate Parkway, Suite 138, Amherst, NY 14226

Representative(s): Travis Joseph, Franklyn Riggs, Ron Davis, Benjamin Kable

Full Time and Part Time Positions: Army Medical Department

Industry: Government

U.S. Customs and Border Protection

www.cbp.gov/careers

300 Airborne Parkway, Suite 300, Buffalo, NY 14225

Representative(s): Chris Norton, Colin Sargent

Full Time Positions: CBP Officer, Border Patrol Agent

Industry: Government

UBMD Internal Medicine

http://www.ubmdim.com

4498 Main Street, Suite 23, Amherst, NY 14226

Representative(s): Jennifer Kramer, Sarah Tobias

Full Time Positions: LPN, RN, MA, MOA, Front Desk Coordinators, Medical Records, NP/PA

Industry: Health Care

Univera Healthcare

www.univerahealthcare.com

205 Park Club Lane, Buffalo, NY 14221

Representative(s): Mindi Concialdi

Full Time Positions: Actuarial, IT, Healthcare

Industry: Health Care



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www.cms-collect.com

Resumes are also being accepted at

cmsjobs@cms-collect.com

U.S. Navy

www.navy.com

100 Corporate Parkway Suite 424, Amherst, NY 14226
Representative(s): Chief Christine Sher, Petty Officer Taylor

Industry: Government

Veterans One-stop Center of WNY

www.vocwny.org

1280 Main Street, Suite 204, Buffalo, NY 14209
Representative(s): Heidi Ploetz

Industry: Other

WDCX Radio

www.wdcxradio.com

625 Delaware Avenue, Buffalo, NY 14202
Representative(s): Paulette Peterson, Lesvia Diaz

Part Time Positions: Board Operator

Industry: Communications/Media

WellNow Urgent Care

www.fivestaruc.com

281 Sanders Creek Parkway, East Syracuse, NY 13057
Representative(s): Ashley Acquard

Full Time Positions: Medical Scribe, Reception, X-Ray Tech, LPN, Medical Assistant

Part Time Positions: Medical Scribe, Reception, X-Ray Tech, LPN

Industry: Health Care

Whiting Door

www.whitingdoor.com

113 Cedar Street, Akron, NY 14001
Representative(s): Julie Addesa

Full Time Positions: Heavy Assembly, Industrial Maintenance Electrician, Maintenance Mechanic

Industry: Manufacturing

WNY United Against Drug & Alcohol Abuse, Inc.

www.wnyunited.org

1195 Niagara Street, Buffalo, NY 14213
Representative(s): Tammy Bennett, Saira Ramirez

Full Time Positions: Prevention Specialist

Internship Positions: Prevention Specialist Intern Program

Summer Positions: Leadership Teacher

Industry: Education, Human Services

WNYJOBS.com **GOLD SPONSOR**

www.wnyjobs.com

31 Buffalo Street, Hamburg, NY 14075
Representative(s): Joe Rindfuss, Elizabeth Reiman

Industry: Other



Western New York Association of College Career Centers

Welcome to Jobsapalooza

On behalf of the Western New York Association of College Career Centers, the Jobsapalooza Planning Committee would like to recognize and thank the following:

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And our host

Buffalo Niagara Marriott

The Western New York Association of College Career Centers, WNYACCC, Inc. provides its members with a forum for support, collaboration and professional development; and partners with employers and community organizations to connect students at its member colleges with employment and professional growth opportunities. WNYACCC, Inc. actively seeks to create greater vibrancy and prosperity for Western New York.

Annual WNYACCC Events

(available at www.wnyaccc.org)

Jobsapalooza	One of the largest job and internship fairs in Western New York open to college students, alumni and community members.
Teacher Recruitment Days (TRD)	A two-day teacher job fair featuring school districts from both Western New York and throughout the country. Open to certified teachers who are graduates of WNYACCC schools only.

WNYACCC Member Schools

Bryant & Stratton College -
Amherst, Buffalo, Southtowns
Buffalo State College
Canisius College
Daemen College
D'Youville College
SUNY Erie Community College -
City Campus, North Campus, South Campus

Hilbert College
Houghton College
Jamestown Community College -
Cattaraugus County, Jamestown
Medaille College
Niagara County Community College
Niagara University

St. Bonaventure University
State University of New York at Fredonia
SUNY Empire State College
Trocaire College
University at Buffalo
University at Buffalo School of Management
Villa Maria College